



# 2025 Christmas Tree Lot Supplies Catalog

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**FREE  
SHIPPING  
IS BACK**

see page 5  
for details

**Tree Stands & Bowls**

**Netting & Balers**

**Flock & Accessories**

**Wreath Making Supplies**

**Signage & Resale Items**



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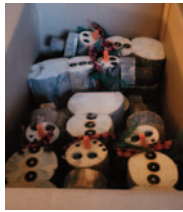
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# NEW THIS YEAR

NEW MAROON COLORED  
FLOCK AND PASTEL BLENDS  
WITH MICA FLAKES PAGE 26

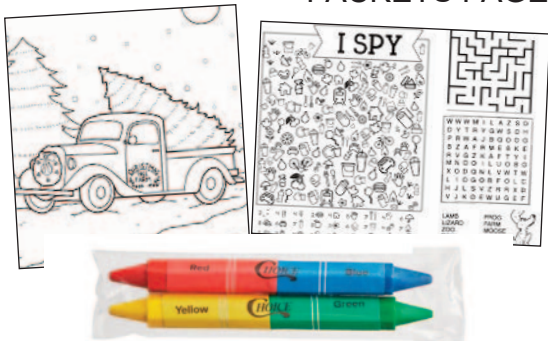


BABY REINDEER AND SMALL  
SNOWMEN PRE DECORATED,  
SMALLER QUANTITIES PG 12

EZ GRIP STAND  
FOR 5-7FT TREES  
PAGE 15



ALL NEW KIDS  
ACTIVITY SHEETS  
AND CRAYON  
PACKETS PAGE 43



NEW 3X12  
PUMPKINS  
BANNER  
PAGE 8

POLY TUBING MADE  
FROM CERTIFIED  
RECYCLED MATERIALS  
PAGE 32



DRYMATE FLOOR  
MATS PAGE 10



## Pursell Manufacturing Environmental Impact Statement



We believe in the importance of taking care of our customers and making environmentally friendly decisions for our planet. We are continuously making improvements in our business practices that will make a positive impact, whether it is worldwide or in our local community. We primarily use sustainable raw materials that are renewable or biodegradable in nature and locally sourced as often as possible. We are familiar with the source materials that we use because we manufacture or closely oversee the production of the vast majority of items that we sell. We source materials from the USA whenever possible, not China.

- Renewable, repurposed and recovered flock materials.
- Locally sourced renewable and repurposed timber products from wildfire mitigation.
- We repurpose all of our timber leftovers, such as sawdust and firewood, often for needy families.
- Biodegradable and recyclable (level 4) netting yarn.
- We have sourced Certified Recycled or Repurposed plastic resins for several of our plastic products.
- We have actively chosen to discontinue the use of artificially ecofriendly plastics that actually just break down more rapidly into tiny pieces known as microplastics, which enter the food chain and become incredibly damaging. This practice applies to products such as Water Bowls, Poly Tubing, Removal Bags and more.
- We have had a longstanding practice of recycling or repurposing all of our cardboard and paper products.

Not only do we strive to do our part in taking care of the planet, but we also happily give back to our local community through donations and volunteer work with local schools, sports and other associations.

# FREE SHIPPING IS BACK



**TURN THE  
PAGE FOR  
FREIGHT &  
VOLUME  
DISCOUNTS**



# ADVANTAGES OF ONE LOCATION

How can Pursell Mfg offer free shipping and still have great pricing?



## ITS ALL UNDER ONE ROOF SAVINGS AND EXCELLENCE AT EVERY LEVEL

### ORDERING



### INSTANT & ACCURATE QUOTES

Our consolidated system and single location allows us to respond to you instantly and accurately at the lowest possible price so you *know your delivered price*.

**98.2%**  
RETURN  
CUSTOMERS

### OPERATIONS



### ONE SIMPLE INVENTORY

Our products are largely produced, stored and shipped from one location. This direct oversight leads to high quality controls and very efficient fulfillment. Orders are typically prepped for shipping within a few hours.

**99.7%**  
ORDER  
ACCURACY

### FULFILLMENT



### CONSOLIDATED FREIGHT SAVINGS

Freight companies are looking to leave CO, which allows us to pass our huge volume and efficiency savings on to you. Our high volume from one location allows us to often deliver your shipment faster and cheaper across several states than others can get it across their own city or state.

### DELIVERY



### MANAGING YOUR ORDER

Choose to ship your orders immediately or pick a delivery window for your convenience. Our systems provide up-to-date tracking data for each shipment.

**99.8%**  
ON TIME  
DELIVERIES

## PROVEN QUALITY AND RELIABILITY SINCE 1968.

We have the longest continuous history in our industry and we are proud of our deeply dedicated staff members in our service, production, fulfillment and shipping departments.

# The Pursell Mfg. Story

## Making the Magic of Christmas Since 1968



First facility near Grants Pass, Oregon c.1970



Loading stands on a truck of trees, 1973



Paul, Richard & Alan Pursell  
c.1999 and Christmas 2023



Zach, Brian, Isaiah, Ryan, Jonah and  
Brandon making rebar stands this year.



Kevin Torline  
6 family



Jesse Snyder  
family



Alan Pursell  
family



Paul Pursell  
family

In 1968 Pursell Manufacturing was founded by Bill and Richard Pursell (father & son) near Grants Pass, Oregon. From the start, their focus was on innovation, quality products, and superior customer service.

The Christmas Tree supply industry was revolutionized when Bill and Richard innovated a new process to mass produce high quality wooden Christmas Tree stands, which soon became the most popular method of standing trees in the American West. Pursell Manufacturing quickly became well known nationally as a reliable supplier of quality Christmas Tree supplies at a very competitive price.

Over 5 decades, that same dedication to innovation, quality, and service has been on display as we developed nail-on water bowls, tree preservative, flock, rebar stands and our own lines of netting. In 1999, Paul and Alan Pursell took on leadership roles and the company moved to Colorado. Jim Lightfoot came onboard a few years later, and our product line expanded rapidly. The acquisitions of TNI Netting in 2014 and Holiday Sales in 2018 expanded our presence in the Christmas Tree Lot Supply Industry and solidify our valuable long term relationships with both vendors and customers.

Recently we brought on 3 very capable leaders to carry on the legacy and culture of Pursell Manufacturing: Doug Martin as Supply Chain Manager, Kevin Torline as Sales Manager, Jesse Snyder as General Manager of PMC and Alexis Cardenas as GM of our Cellulose Division. Richard, Alan and Paul all continue to provide direction and resources to the company.

As we look at the current stability of our organization, our combined 6-acre, 75,000 square foot facilities, and the great friendships we have built with our customers in the many years since 1968, we are reminded of what hard work, dedication to innovation, quality products, and superior customer service can do.

Pursell Manufacturing takes great pride in what we produce. We put our name on many products, and we stand behind what we produce and distribute. This year we are well stocked on nearly 300 quality items for profitable Christmas Tree lots. We are ready to help you make your businesses more profitable.

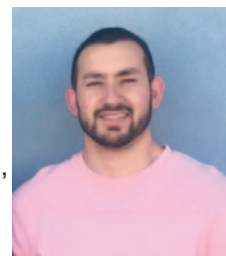
We are very blessed. We offer thanks to all our associates and customers over the past five decades! We hope you continue to choose Pursell Manufacturing for all your Christmas Tree lot supplies in the years to come. — *The Pursell Family*



Bill and Richard Pursell



Working a trade show with  
Jim Lightfoot, 2014.



Alexis Cardenas,  
GM Flock &  
Cellulose Div.



# Customer Attraction

## Banners

- ❄ Heavy Duty Vinyl
- ❄ Unique High Visibility Graphics
- ❄ Grommets every 3-5'
- ❄ Maximum Durability

**3' x 9'  
Vinyl**



**3' x 12' Polyvista**

**Economy  
Banner**



is printed on bright white Polyvista,  
8 mil, weather resistant plastic  
grommets every 3-4',  
(less durable than vinyl)

**MADE  
IN THE  
USA**

**3' x 15'  
Vinyl**

**Christmas TREES**



**3' x 8' Vinyl**



**3' x 8' Vinyl**



**NEW!**

**Vinyl 3' x 6'**



**8 ft. Shark  
Fin Flags**

see next page for detailed  
descriptions for these items.



**Pennants**



Item	Code	Price
Christmas Tradition Red Truck 3x9' vinyl	B-Tradition Truck 39	75.00
Christmas Trees, Economy 3x12' Polyvista	B-Econ312	75.00
Fresh Christmas Trees Red Truck 3x15' vinyl	B-FCT Truck 315	90.00
Flock-Bring Home Magic Pajamas 3x8 vinyl	B-Bring Magic FLOCK 38	75.00
Fresh Wreaths 3x8' vinyl	B-FW38	75.00
Colored Flock 3x6 vinyl	B-Colored Flock 36	65.00
"Christmas TREES" 8' Shark Fin Flag w/ 12' pole	FLAG-TREES	180.00
Christmas Pennant (Green, Red, White)	Pennant GRW	14.00



# Customer Attraction

3' x 12'  
Vinyl

NEW

MADE  
IN THE  
USA



## Pennants

## 8 ft. Shark Fin Flags

8 ft. tall by 30 inch wide feather flags provide movement and attract immediate attention. Curved design holds flag open at all times, pole rotates in socket as wind direction changes, and includes tie down clip to keep flag on pole. Photo print on one side shows through on other side. Price includes 12ft fiberglass pole and stainless steel ground stake with ball bearing swivel. Fits on heavy duty 12ft or 10.5ft segmented curved top pole with ground socket. Simply drive ground socket into desired location, pole and flag can be removed easily as needed.



## Triangle Pennants

are made with durable, high visibility poly material, 50' plus 5' tie, triangles are 9" x 12". Add motion and seasonal colors to your location, letting customers know the nature of your business. Available in Christmas or Halloween colors.



Item	Code	Price
Pumpkins Banner 3x12' <b>NEW</b>	B-PP312	80.00
"PUMPKINS" 8' Shark Fin Flag w/ 12' pole	FLAG-TREES	180.00
Halloween Pennant (60')	Pennant-OB	14.00

## Pumpkin Carving Kits



### Family/Party Kit

2 Scoops, 2 Carving Saws, 2 Detail saws,  
2 Pounce Wheels, 2 drills, 12 Patterns



**Deluxe Pumpkin Carving Kit:** 1 scoop,  
1 pumpkin saw, 1 ghost saw, 1 ghost  
pounce wheel, 1 drill, 10 carving patterns



"We sold a carving kit  
with every other pumpkin  
at our patch last fall."  
-Mountain Heights Pumpkin Patch



2 Saw Kit

Item	Code	Price
Deluxe Carving Kit, 24 pack	PUMPKIN KIT-DELUXE	90.00
Family/Party Kit, 12 pack	PUMPKIN KIT-FAMILY	70.00
2 Saw Set, 48 pack	PUMPKIN KIT-2SAW	48.00



# Resale Items

## Pursell's Tree Preservative

**AMERICA'S #1 SELLING BRAND**



- ❄️ **Best money maker for tree lots**
- ❄️ **Provides nutrients to keep tree fresh**
- ❄️ **Highlights the importance of watering trees**
- ❄️ **Helps prolong needle retention**
- ❄️ **Scented with natural evergreen oils**

**AVAILABLE IN 2oz and 8oz BOTTLES**

**2 oz liquid concentrate  
makes 2 gallons  
48 pack display box**

**OR**

**8 oz liquid concentrate  
(pictured left)  
makes 8 gallons,  
24 pack in display box**



Pursell's Christmas Tree Preservative has become a popular item for extra profits during the Christmas tree sales season. Millions of bottles sold! Mark up and sell outright near the cash register, or use the packets or handy 2 oz bottles as a promotional give-away item. Our own specially developed formula helps promote liquid absorption and combines with water molecules to reduce evaporation and promote needle retention. Contents include fiber softeners and essential nutrients and minerals to help maintain a fresher and safer Christmas tree. Natural evergreen fragrance in liquid preservative adds to the holiday experience. Liquid concentrate, UPC labeled, child & pet safe.

## Oregon Forestry Laboratory Christmas Tree Preserver



Granular tree preserver from Oregon Forestry Lab. **Top Rated and Documented**, by Washington State Univ. Works better than water! Child & Pet Safe. Each packet contains a unique substance that absorbs water and expands into gel-like beads, allowing trees to absorb water back as needed without drying out or sealing. Other ingredients will keep needles on longer and tree moisturized.



Display Case: 144 packets,



### Prices by the case pack

Item	Pack	Wholesale	>\$6,000	>\$12,000
Preservative 2 oz	48	46.55	43.29	40.96
Preservative 8 oz	24	33.60	31.25	29.57
Preservative Granular	144	238.00	232.05	226.10

Volume price breaks are based on combined order total for each shipment. See page 5 for details.



# Resale Items

## Removal Bags



### No More Needle Mess!

- ❖ **Protects Floor from Spills & Stains**
- ❖ **Makes Tree Removal Clean & Easy**
- ❖ **Can Be Used as Skirt to Cover Stand**



Choose size and packaging:

Regular Size, 144" circumference x 90" tall  
(nearly 4 ft. diameter by 7½ ft. tall)  
.75 mil thickness

36 pack with colorful display box, (shown)  
or  
50 pack bulk in box

**JUMBO SIZE** - 144" circumference x 114" tall,  
(nearly 4 ft. diameter by 9½ ft tall), .75 mil  
48 pack bulk

Color display boxes  
for regular bags



## Snow Effects Craft

Provide your customers with a way to create a stunning winter SnowScape™ at home or any smaller venue—window displays, villages, or centerpieces. Sold in a colorful display box with .75 lbs of product in 12 individual bags, each about 10x16" in size. Same amazing SnowScape™ product used in movies, but with an added sparkle. Made from biodegradable, non-toxic, repurposed cellulose material in bags sized for home or craft use. Tear away display box, 12 bags per box. See page 28 for more photos and info on this and bulk SnowScape™ product.



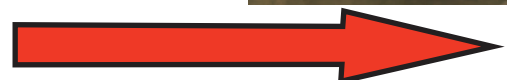
Film quality non-adhesive decorative snow with retail display box.



## Flock Jugs

### For Retail Display

Do It Yourself Flock allows your customers to make Christmas magic! Great for winter landscapes or snowy highlights on trees, wreaths and greenery. Self-Adhesive, sticks instantly with water, just spray with water as dusted on to desired surface directly from the jug with the dispensing cap. Net Wt. 2.5 lbs each, 12 pack floor display box.





# Resale Items

## Floor Mats



**MADE  
IN THE  
USA**



### Drymate Floor Mat

Protect carpets and floors from spills with this 28" tree mat, made in the USA with certified recycled content, each absorbant mat with waterproof backing will contain 5x its weight in water. Individually wrapped in rolls as shown, sold in bulk 12 pack.



### Pursell Protective Floor Mat

Protect carpets and floors from spills with this 30" diameter water-proof mat, each of which can absorb up to 30 ounces of liquid. Made with multiple layers of absorbent fabrics and leak proof barriers. Comes as 12 Red and 12 Green (mixed colors) in an attractive 24 pack countertop display case.



## Spray Snow



Santa Snow is great for frosting wreaths, trees, decorative boughs, or window decorations. Touch-up a flocked tree or create winter decorations with the press of a finger. UPC labeled. 13 oz can, 12 pack.

## Watering Funnels

Full height  
floor display

24 pack



## Wreath Hangers

Available Colors



Case of 12 individually bagged hangers with label and barcode as shown



Available in Black, White, Gold or Brass. Fits easily over both exterior and interior doors with no nails, no tools, and no hassle. Provides attractive and simple way to display wreaths and greens on doors. Door decorations are popular all year long, so be sure to stock these hangers accordingly. 12/box



### Prices by the case pack

Item	Pack	Wholesale	>\$6,000	>\$12,000
Removal Bags, with display box	36	60.70	56.45	53.42
<b>BULK</b> Removal Bags	50	73.50	68.36	64.68
Removal Bags, JUMBO	48	87.25	81.14	76.78
Flock Jug , Retail Display	12	152.00	144.40	136.80
Snow Effects Craft Bags, 12 pk display	12	79.00	75.05	71.10
Floor Mat 30" Red and Green with display	24	160.00	152.00	144.00
Floor Mat 28" Drymate bulk box	12	80.00	76.00	72.00
Spray Snow	12	38.00	36.10	34.20
Water Funnels	24	120.00	116.40	112.80
Wreath Hanger, gold CLOSEOUT	12	26.35	26.35	26.35
Wreath Hanger, white	12	31.00	30.07	29.14
Wreath Hanger, black	12	31.00	30.07	29.14
Wreath Hanger, brass	12	39.00	37.83	36.66

Volume price breaks are based on combined order total for each shipment. See page 5 for details.

# Log Reindeer & Snowmen

## "Best 'add-on' item I've seen in 25

Add a new and unique dimension that sets your tree lot apart with these adorable decorative reindeer and snowmen, and double your money. Available in 3 sizes each, these hand crafted log characters bring new customers to your lot and are an easy add-on sale for customers looking for trees. Comes completely assembled including holes for antlers, tail or arms. Boughs/decor not included. Use boughs from your lot or other foliage to add antlers, tails, arms and your own unique character elements to your reindeer herd or family of snowmen. Manufactured under 2012 Copyright and US Patent #D729,687

- ❄️ **Proven seller coast to coast**
- ❄️ **Customizable characters**
- ❄️ **Indoor or outdoor decor**



**Sold assembled as shown here**

(antlers/greens not included in sizing or with product)

Environmental note: Logs are recovered from forest deadfall, not cut from live trees.



**PROVEN SELLER**

**Now Available Pre-Decorated** with artificial branches as antlers and tails.



baby reindeer  
11-13" high



### BIN QUANTITIES:

REINDEER	SNOWMEN
Small-50/bin	Small - 75/bin
Medium-32/bin	Medium-50/bin
Large-24/bin	Large-24/bin

**COMBO BINS:**  
**34 DEER OR SNOWMEN**  
sm-18, med-10, lg-6

Reindeer and Snowmen are shipped bulk in bins as shown below



Item	Pk	Wholesale	\$6,000	\$12,000
Baby Reindeer, Boxed, PRE-DECORATED	16	280.00	271.60	263.20
Reindeer Small BIN	50	1,099.00	1,066.03	1,033.06
Reindeer Medium - BIN	32	899.00	872.03	845.06
Reindeer Medium PRE-DECORATED	32	899.00	872.03	845.06
Reindeer Large - BIN	24	860.00	834.20	808.40
<b>REINDEER COMBO BIN</b> 18 small, 10 medium, 6 large	34	891.52	864.77	838.03
Snowmen Small, BOXED, PRE-DECORATED	10	219.80	213.21	206.61
Snowmen small, - BIN	75	1,612.50	1,564.13	1,515.75
Snowmen Medium - BIN	50	1,404.50	1,362.37	1,320.23
Snowmen Large - BIN	24	860.00	834.20	808.40
<b>SNOWMEN COMBO BIN</b> 18 small, 10 medium, 6 large	34	891.52	864.77	838.03

Volume price breaks are based on combined order total for each shipment. See page 5 for details.

Baby Reindeer and Small snowmen are decorated with artificial branches and boxed for small package shipping. Other bulk Reindeer and Snowmen sold bulk by the **bin count only**.

Smaller quantities of multiple sizes are also available in combo bins. Bins must be shipped by 12 freight truck, not small package carrier.

**NEW**

**NEW**

**NEW**



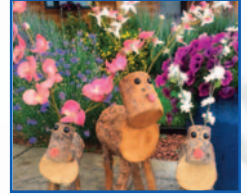
# Log Reindeer & Snowmen

**years of retailing!"**



Greenery for antlers, arms and tails not included

**Decorating  
ideas for  
every season**



## **Add your choice of antlers/arms**

Embellish your herd with a variety of foliage, boughs or other treatments for the season or occasion. Antler and tail holes are included on the deer so you can add the treatments or decor you prefer. (boughs not included)

## **Testimonials**

"They are adorably cute and customers pick them out as if they were pets. We have been in the retail tree lot business for 15 years now and have been retailing the reindeer for 4 seasons."

"We bought one combo bin of reindeer just to try them out. We sold out while we were setting up our lot on Wednesday before Thanksgiving. Unbelievable!" (Note: This customer ordered 3 times for a total of 12 bins during the 2011 season.)

"We sold over 1000 Reindeer at our 2 Colorado tree lots in 2010. The reindeer sell themselves and will increase your income tremendously." (NOTE: This particular retail lot sold the small reindeer for \$25 and sold 1000 deer and 1500 trees)

"We did an inventory count of our reindeer and snowmen and I need to order more! They are so darn cute!"

"We love selling these at my lots. In my 28 years in retail trees, I have never seen items go snapped up like these deer and snowmen. We have the reindeer displayed as a herd and snowmen displayed as a group near the checkout stand. Since they are natural wood, some have their own imperfections and marks which make folks want to adopt them more. While most are sold as an impulse buy, some customers buy another member of the 'family' each season until they have a complete set. They are also inclined to come back to my lot next year to get new ears and tails."



**Display  
ideas for  
your herd**





# Cinco™ Stands

- ❄ **No equipment required**
- ❄ **Easy “Express” installation**
- ❄ **Proven reliability**
- ❄ **Accommodates large trees**
- ❄ **Plentiful water basin**

With decades of proven reliability and features, Cinco™ stands are the premium plastic stand on the market. Made of sturdy plastic with metal hardware (except on table top), Cinco™ stands also feature patented towers which avoid conflicts with low branches, accommodate large tree butts, and provide a plentiful water basin. “Express” stands feature push-button slide bolts for easy installation.

**MADE  
IN THE  
USA**

Cinco 163  
Table Top



Cinco 150A  
Advantage



Cinco 148 Medium

Tree Size*	Cinco Stand
Up to 4' tall or 3" butt	Cinco 163 Table Top Stand 12" diameter
Up to 6ft tall or 4" butt'	Cinco 156 Advantage Stand 14" diameter
Up to 8ft tree or 7" butt	Cinco 150A Advantage Stand 16" diameter
Up to 8ft trees or 5.5" butt	Cinco 152E Small Express Stand 16" diameter
Up to 10ft trees or 7" butt	Cinco 148 Medium Stand Express or Classic 20" diameter
Up to 12ft trees or 8" butt	Cinco 144 Large Stand Express or Classic 24" diameter



Cinco 156A  
Advantage



Cinco 152E  
Express



Cinco 144 Large

**Cinco “Express”  
Push and Slide bolts**



We carry the new and improved Cinco “Express” stands: push top button to slide bolt, then crank to fully tighten—saving all that screw-turning time and effort.

Cinco™ stands available in “Classic”, “Express” and “Advantage” versions.



**FREE  
SHIPPING**

see page 5  
for details

## Prices by the case

Item	Pack	Tree Size	Wholesale	>\$6,000	>\$12,000
Cinco 163 Table Top	12	<4 ft	105.00	100.80	96.60
Cinco 156A ADVANTAGE Sm	10	<6 ft	112.00	107.52	103.04
Cinco 150A ADVANTAGE Med	12	<8 ft	164.00	157.44	150.88
Cinco 152E Express Small	12	<8 ft	220.00	211.20	202.40
Cinco 148E Express Medium	8	<10 ft	200.00	192.00	184.00
Cinco 148C Classic Medium	8	<10 ft	200.00	192.00	184.00
Cinco 144E Express Large	6	<12 ft	205.00	196.80	188.60
Cinco 144C Classic Large	5	<12 ft	170.85	164.02	157.18
Cinco Hardware 152E	3/pack		4.75	4.75	4.75
Cinco Hardware 148E	4/pack		4.75	4.75	4.75

Volume price breaks are based on combined order total for each shipment. See page 5 for details.



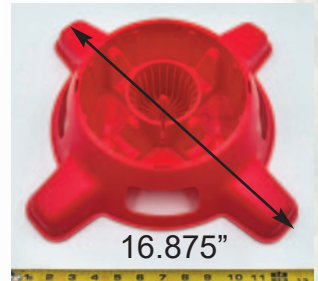
# EZ GRIP Stand by Noblett™



Use with simple  
1/2 in drill!

## GAME CHANGER! STAND 5-7ft TREES AT POINT OF SALE

- Drill 1/2" regular hole for pin—no tennon!
  - Simple to install - goes on straight, no hardware
  - Does not fall off during shipping
  - Holds 1/2 gallon of water
- Base dimension measured diagonally: 16.875"  
Inner core size (Max butt size): 3.3125"



Item	pack	Wholesale	>\$6,000	>\$12,000
EZ GRIP 6 stand for 5-7ft trees	1	7.67	7.29	6.90



# Tennon Stands by Noblett™

## The Original quick & easy way to stand Table Tops!

**Table Top 12**  
for 2-4 ft. trees,  
12" diameter,  
Use with 30mm  
(1 1/8") tenons



**Medium 14**  
for 4-5 ft. trees, 14" diameter,  
Use with 40mm (1 9/16") tenons

Patented Noblett™ Tennon Stands are a great way to quickly and economically stand trees from table top to about 5 ft. tall. Simply shape the butt of the tree with a tennon cutter and press the butt into the stand for a tight fit. Noblett stands are shaped to hold water, and are available in three sizes. Butts should be shaped to appropriate diameter for the corresponding stand (see details on left).

### Pursell Tennon Cutters

- \* Specially designed for snug fit with Noblett stands
- \* Available in 4 sizes
- \* Limited depth to fit stand on first cut
- \* Fits any 1/2" chuck
- \* Removeable shank, can be fitted to other motors
- \* Dual blade for quick, even cutting
- \* Easy blade replacement



replacement blades available for tennon cutter



Adaptor for 3/4" keyed shafts allows tenon cutter to attach to motors like the one shown below:

item #60326 at  
[www.northerntool.com](http://www.northerntool.com)



Honda GX  
160cc  
motor,  
6:1 gear  
reduction

Item	Pal Ct. /Pack	Wholesale	>\$6,000	>\$12,000
Tennon Stand Table Top 12 (12" diameter)	800/pal /1ea	3.60	3.42	3.24
Tennon Stand Med 14 (14" diameter)	600/1pk	10.15	9.64	9.14
Tennon Cutter 25 (25mm/ 1" dowel)	1	399.00	399.00	399.00
Tennon Cutter 30 (30mm/ 1 1/8" dowel)	1	399.00	399.00	399.00
Tennon Cutter 40 (40mm/ 1 9/16" dowel)	1	459.00	459.00	459.00
Tennon Cutter 50 (50mm/2" dowel)	1	459.00	459.00	459.00
Replacement blades (universal)	1 set	80.00	80.00	80.00
Tennon Cutter Adaptor for 3/4" keyed shaft	1	160.00	160.00	160.00

Volume price breaks are based on combined order total for each shipment. See page 5 for details.

# GOLDEN<sup>TM</sup> SPIKE

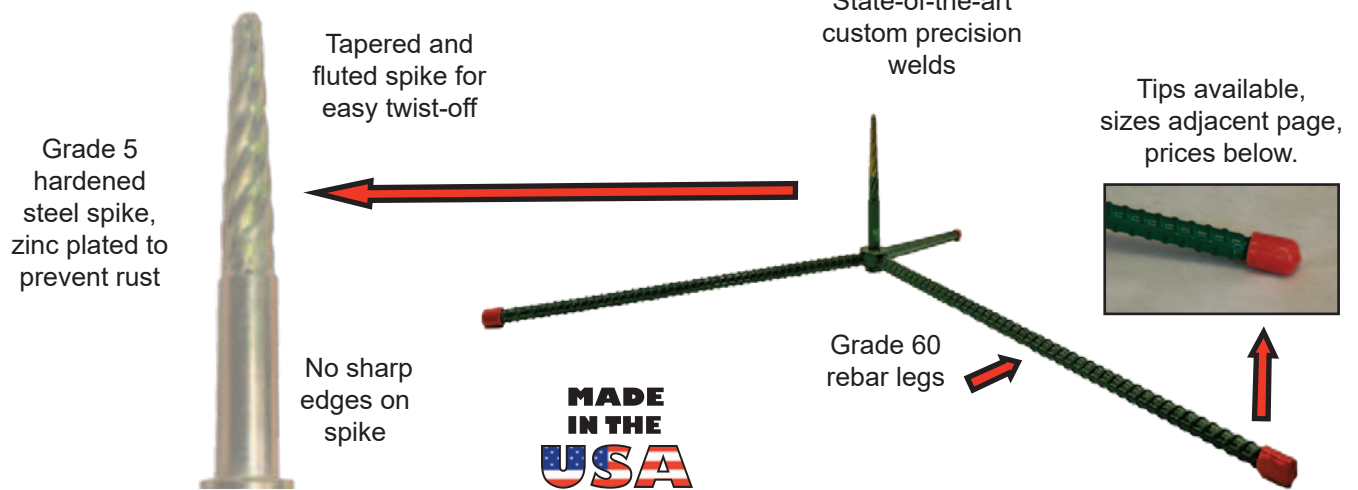
## Rebar Stands

Manufactured in our facility  
from domestic steel  
Meets or Exceeds standards  
of other brands



Brian, Brandon, Isaih, Matt, Jonah  
and Zach worked hard to  
produce your rebar stands.

## ENGINEERED SPECIFICALLY FOR THE CHRISTMAS TREE INDUSTRY



## Our Rebar Water Bowls are designed for a great seal when used with our stands



Cross section showing  
reinforced support ring and  
reinforced grommet area of  
our medium and large  
rebar bowls.



Rebar Bowl 05Q showing  
how the grommet fits and  
seals over the spike.



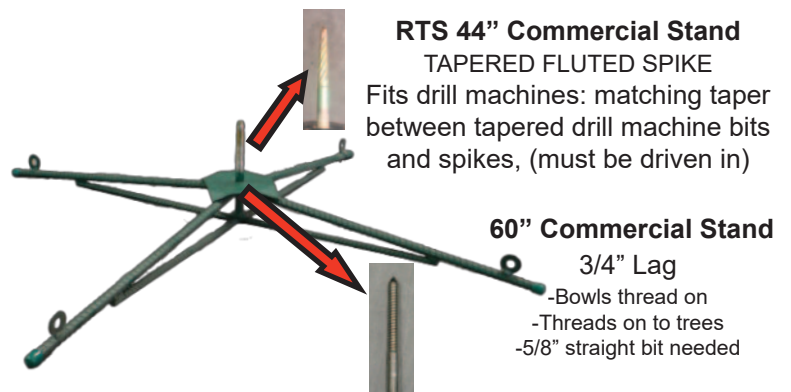
Extra grommets available,  
sizes on adjacent page,  
prices in adjacent table.



# FREE SHIPPING

see page 5  
for details

## 4 leg Commercial Stands


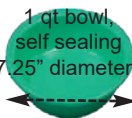


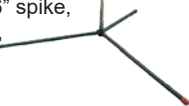


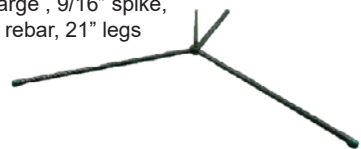

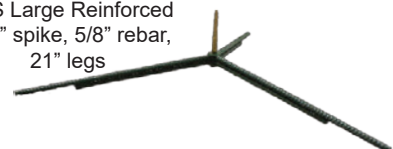
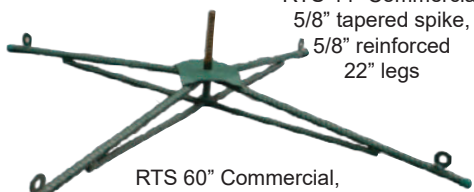

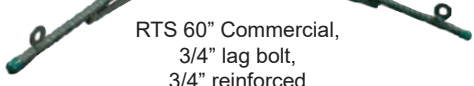


## Prices by the case/pack

Grommets and End Caps	Code	Pack	Price
3/8" End Cap (fits table top stands only)	Tip 3/8	15	5.50
1/2" End Cap (fits small & medium stands)	Tip 1/2	100	30.00
5/8" End Cap (fits large stands)	Tip 5/8	100	33.00
EXTRA Grommets, (fit 9/16" or 5/8" spikes, Small-Lg RN)	Grommet Md/Lg	100	50.00
5/8" ID Commercial, fits Sup 7 bowl & 48" stand ONLY	Grommet S7 58	1	2.35
3/4" ID Commercial, fits Sup 7 bowl & 60" stand ONLY	Grommet S7 34	1	2.35



# Rebar Stands & Accessories Sizing Chart

Tree Size*	Stand & Description	Recommended Bowl	Fits Bowls	Grommet	Tips
2-4'	RTS Table Top: 1/4" threaded lag spike, 3/8" rebar, 8" legs 	 1 qt bowl, self sealing 7.25" diameter	1 Qt only	none	3/8"
3-5'	RTS Small, 9/16" spike, 1/2" rebar, 10" legs 	Rebar bowl 03qt, (no reinforcing ring)  9.75"	3 Qt 5 Qt	special for 3qt only	1/2"
6-8'	RTS Medium 9/16" spike, 1/2" rebar, 17" legs 	Rebar bowl 05 qt grommet fits 9/16" spikes  11"	3 Qt 5 Qt 10 Qt	Med/Lg	1/2" red
7-9'	RTS Super Medium 9/16" spike, 5/8" rebar, 17" legs 		5 Qt 10 Qt	Med/Lg	5/8" green
9-11'	RTS Large , 9/16" spike, 5/8" rebar, 21" legs 	Rebar bowl 10 qt grommet fits 9/16-5/8" spikes  13" diameter	5 Qt 10 Qt	Med/Lg	5/8" green
10-12'	RTS Large Reinforced 5/8" spike, 5/8" rebar, 21" legs 		5 Qt 10 Qt	Med/Lg	5/8" green
11-13'	RTS 44" Commercial 5/8" tapered spike, 5/8" reinforced 22" legs 	Super 7 gallon bowl, grommet fits 5/8" and 3/4" spikes (must specify)  20" diameter	Bowl S7 5/8 ONLY	5/8" ONLY	5/8" green
14' +	RTS 60" Commercial, 3/4" lag bolt, 3/4" reinforced 30" legs 		Bowl S7 3/4 ONLY	3/4" ONLY	3/4" tips No Longer Available

\* Recommended tree sizes may not apply to heavy trees

## Prices by the case/pack

	Item	Code	Pack	Bin/Pal Ct	Wholesale	>\$6,000	>\$12,000
STANDS	Table Top Rebar Stand	RTS Table Top	5	500	24.00	22.80	21.60
	Small Rebar Stand	RTS Small	5	350	26.50	25.18	23.85
	Medium Rebar Stand	RTS Medium	5	250	42.00	39.90	37.80
	Super Medium Rebar Stand	RTS Sup Med	4	200	50.00	47.50	45.00
	Large Rebar Stand	RTS Large	3	120	40.50	38.48	36.45
	Large Reinforced Rebar Stand	RTS Large RN	3	75	91.00	86.45	81.90
	XL Commercial 44" 4 leg Rebar Stand	RTS 44 COM	1	25	49.85	47.36	44.87
	Super Commercial 60" 4 leg Rebar Stand	RTS 60 COM	1	sold individually	129.00	122.55	116.10
	Rebar Bowl 01 qt self sealing	Bowl 01Q TT	50	sold in boxes	75.00	71.25	67.50
BOWLS	Rebar Bowl 03 qt with grommet	Rebar Bowl 03Q	50	64	155.00	147.25	139.50
	Rebar Bowl 05 qt with grommet	Rebar Bowl 05Q	50	18	200.00	190.00	180.00
	Rebar Bowl 10 qt with grommet	Rebar Bowl 10Q	25	24	150.00	142.50	136.00
	Super 7g spike bowl with grommet (specify 5/8 or 3/4)	Rebar Bowl S7-5/8 or 3/4	1	sold individually	14.50	13.78	13.05

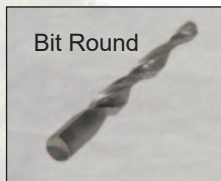
Volume price breaks are based on combined order total for each shipment. See page 5 for details.

# Rebar Stand Accessories

## DRILL BITS

### ROUND tapered Drill Bits and Chucks

for both 9/16" and 1/2" spikes.  
(Bit requires compatible chuck)



Bit Round



Chuck Round

### FLAT tapered Drill Bits and Chucks

for both 9/16" and 1/2" spikes.  
(Bit requires compatible chuck)



Bit Flat

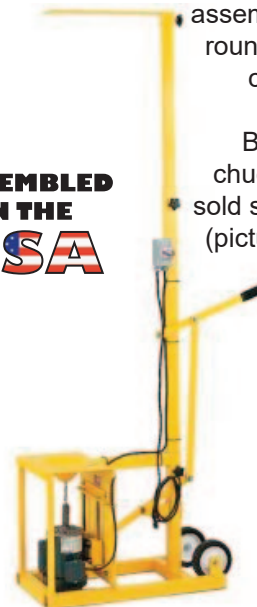


Chuck Flat

**ASSEMBLED  
IN THE  
USA**

Comes  
assembled with  
round bit and  
chuck

Bits and  
chucks also  
sold separately  
(pictured left)



## DRILL MACHINE

Drill a Christmas Tree straight the first time with this production lever-action Drill Machine. This machine is a must for all spike stand users. Centering device orients tree for perfect centered drilling with a tapered hole in any baled or unbaled tree. Comes complete with standard 1 H.P. 120 volt motor, one round chuck and one round bit installed and ready for use. Extra bits and chucks sold separately.

## HAND DRILL ADAPTOR

Finally, an inexpensive way to drill a few trees for spike stands! Adaptor joins 5/8" bits with a 1/2" shaft to fit with most heavy duty hand power drills. Zinc plated to prevent rust. Item Code BIT ADAPTOR

**DRILL NOT INCLUDED,  
BITS AND CHUCK SOLD SEPARATELY.**



Drill Bit Adaptor



Adapter with round chuck



Hand Drill+Adaptor+Chuck+Bit  
assembled. Requires round chuck  
(above) to attach bit to 1/2" drill.

Spike display systems allow trees to be displayed for sale (with water bowls) in a permanent configuration and replaced easily as they are sold. Design a custom arrangement to suit the space on your lot using either bolt through grid pins or spike plates. Rebar stands (with the same pin size) can be easily added to the trees as they are sold.



**Spike Plates** use a 9/16" spike, welded to a 4"x4" 1/4" thick plate with holes on the corners for screws. Mounts easily to wooden planks, pallets, or a multitude of other configurations to display your trees with water bowls or without. Screws not included. 12 pack boxed.



Grid Pin



**Grid Pins** are 9/16" spikes with a 1/2" threaded shank so that they can be bolted through 3 inches of material, (the thickness of two 2x4's or 2x6's). Boards can be arranged in many ways to provide a permanent display system on your lot where trees can be added. 25 Pack boxed.

**Pricing Information Adjacent Page**





# Thrifty Wire Stands



- ❄ Heavy Gauge construction
- ❄ Designed for strength when installed
- ❄ Push to straighten tree easily
- ❄ Quick mounting
- ❄ Fit in water bowls below



## Prices by the case/pack

Stand Size	Size	Bowl Size	Pack	Wsale	>\$6,000	>\$12,000
Thrifty Wire Stand 27-3	27" 3 leg up to 6'trees	5 Qt	25	306.00	298.35	290.70
Thrifty Wire Stand 27-5	27" 5 leg up to 7' trees	5 Qt	20	289.00	281.78	274.55
Thrifty Wire Stand 30-5	30" 5 leg up to 9' trees	10Qt	10	217.00	211.58	206.15

Volume price breaks are based on combined order total for each shipment. See page 5 for details.

# Display Arms

Display Arms: Simply snap a tree into the arm and your tree is displayed for sale. The 19 inch arm attaches to a 2x4 or 2x6 and is ready to use. Works great with flat bottom or large nail-on water bowls to keep trees fresh, see page 25. Use the arm over and over, year after year. Display Arms are made from heavy gauge, rustproof plated steel. 25/case.



Use pallets and 2x4 lumber to build a simple display system like the one shown here, including display arms for trees as well as wreaths. Center of display can be used to store extra tree inventory.



Flat bottom bowls work great to keep trees watered with Display Arms, see them next page.



## Prices by the case/pack

Item	Pack	Whsle	>\$6,000	>\$12,000
Spike Plate	12	72.00	68.40	64.80
Spike Grid Pin	25	110.00	110.00	110.00
Display Arm	25	268.00	259.96	251.92

Volume price breaks are based on combined order total for each shipment. See page 5 for details.

## Prices by the case/pack

Item	Code	Pack	Price
Drill Machine, Standard 1 HP	Drill Machine	1	1200.00
Bit ROUND Tapered Drill Bit	Bit ROUND	1	49.00
Chuck ROUND for Drill Bit	Chuck ROUND	1	35.00
Bit FLAT Tapered Drill Bit	Bit FLAT	1	35.00
Chuck for FLAT Drill Bit	Chuck FLAT	1	55.00
Bit Adaptor (1/2" to 5/8" adaptor)	Bit Adapter	1	6.00



# FREE SHIPPING

see page 5 for details

# TRU-CUT™ Wood Stands

**MADE  
IN THE**



The Pursell family has been making wood tree stands for nearly half a century. We are #1 not just because of our prices, but because our quality is the best.

**TRU-CUT** Wood Stands provide an inexpensive and highly profitable method of displaying Christmas trees on the lot and in the home. Don't fall for cheap imitations—quality counts! If inferior stands are not usable, they cost you money. **TRU-CUT** Wood Stands are recognized as the industry standard. Stands are made from top-quality western soft-woods graded specifically for their intended use. Each piece is uniformly cut, inspected, and stress-tested to help ensure 100% usability. (Bowls and nails sold separately)

**THE MOST ECONOMICAL WAY TO STAND TREES!**

**100% USABILITY, SUPERIOR QUALITY**

**PRECISION UNIFORM CUT**

**MADE FROM PINE TO REDUCE SPLITTING**

**COLOR CODED--EASY SIZE IDENTIFICATION**

**Easy As 1, 2, 3**

1. Trim tree butt perpendicularly to trunk
2. Insert primary nail into pre-drilled hole and place in position
3. Turn stand to an "X" position and secure with secondary nails

See our instructional video showing how to efficiently install wood stands and bowls at [www.pursellmfg.com](http://www.pursellmfg.com)



**Seal Pads**

**Peel & Stick**



For those who want extra assurance!

Peel the backing, and apply rubberized seal pad to bottom of any bowl. Available in regular 6" squares, 25 pk. Seal pads can be ordered separately, or pre-applied to your choice of nail-on bowls. To include pre-applied pads on your order, see descriptions and item codes near the bottom of the adjacent table.

**Prices by the case/pack**

*Recommended tree sizes do not apply for large heavy trees*

Item	Code	Color	Treesize	Pack	Pallet	Wsale	>\$6,000K	>\$12K
15" 1x2	WTS152	Blue	1-2'	20	3000	18.43	17.05	15.66
18" 2x3	WTS183	Brown	3-5'	20	1600	36.34	33.61	30.88
24" 2x3	WTS243	Orange	4-6'	20	1280	47.30	43.75	40.21
24" 2x4	WTS244	Green	5-7'	10	960	28.66	26.51	24.36
30" 2x4	WTS304	Red	6-8'	10	640	35.84	33.15	30.46
36" 2x4	WTS364	Blue	7-9'	10	560	43.00	39.78	36.55
36" 2x6	WTS366	Green	9-11'	5	400	33.33	30.83	28.33
48" 2x4 cleated w/ braces	WTS484C	Brown	10-12'	2	84	37.84	35.00	32.16
48" 2x6 cleated w/ braces	WTS486C	Green	12'+	1	56	26.66	24.66	22.66
60" 2x6 cleated w/ braces	WTS606C	Red	15'+	1	56	33.33	30.83	28.33
15" 1x2 braces	Brace 15			50	3,000	29.87	27.63	25.39
18" 1x2 braces	Brace 18			50	5,600	35.83	33.15	30.46
Table Top Nail-on Bowl	Bowl 01Q TT		<3' tall	50	4,200	75.00	71.25	67.50
3 qt. Small Bowl	Bowl 03Q		3-6' trees	50	4,000	95.00	90.25	85.50
5 qt flat bottom Bowl	Bowl 05Q		6-8' trees	50	1,800	125.00	118.75	112.50
Large Nail-on Bowl	Bowl 10Q		8+ ft trees	25	650	145.00	137.75	130.50
Sealing Pads 6"square	Seal Pad 6			25	10,000	17.00	16.15	15.30
5qt Flat with 6" pad	Bowl 05Q SP6			50	1,800	170.00	161.50	153.00
10qt Bowl with 8" pads	Bowl 10Q-SP8			25	900	190.00	180.50	171.00

Volume price breaks are based on combined order total for each shipment. See page 5 for details.

**FREE  
SHIPPING**

see page 5  
for details



# Wood Stand and Bowl Sizing Guide

Add a TRU-SEAL Water Bowl to a TRU-CUT Wood Stand. Nail through the wood stand and bowl into the tree; elastic polymers will self-seal around the nails. A proven concept—millions used! Multiple sizes available from 1 quart to 10 quart to suit your needs.



Table Top 15" 1x2



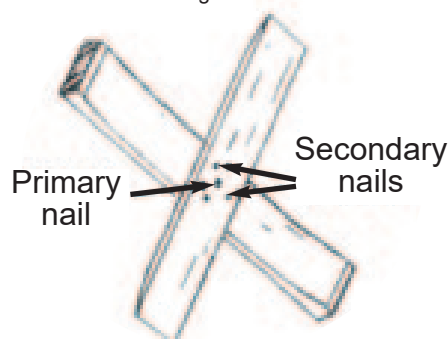
30" 2x4 with Bowl 05Q



48" 2x6 with braces and Bowl 10Q

**MADE  
IN THE  
USA**

Recommended nail pattern shown.  
Note: flags or burrs on nails will damage bowls



Tree Size	Stand Size Description	Recommended Bowl	Recommended Nails
1-2'	<b>15" 1x2 WTS152</b>	Bowl 01Q 7" diameter	8d
3-5'	<b>18" 2x3 WTS183</b>	Bowl 03Q 9.75" diameter	16d
4-6'	<b>24" 2x3 WTS243</b>		16d
5-7'	<b>24" 2x4 WTS244</b>	Bowl 05Q 11" diameter	20d primary 16d secondary
6-8'	<b>30" 2x4 WTS304</b>		20d-30d primary 16d secondary
7-9'	<b>36" 2x4 WTS364</b>		30d primary 16d secondary
9-11'	<b>36" 2x6 WTS366</b>	Bowl 10Q (2.5 gallon) 13.5" diameter	40d primary 16d secondary
10-12'	<b>48" 2x4 cleated w/ braces WTS484C</b>		40d-60d bottom 20d secondary
12'+	<b>48" 2x6 cleated w/ braces WTS486C</b>		60d bottom 16d-20d braces
15+	<b>60" 2x6 cleated w/ braces WTS606C</b>		60d bottom 16d-20d braces

## Braces



Extra support for special applications  
Mitered to 45° for easy assembly.  
Made from western soft-woods to prevent splitting.  
Available sizes from 15" 1x2 and 18" 1x2  
15" 1x2 Braces accommodate 5 quart bowl.  
18" 1x2 Braces accommodate a 10 qt nail-on bowl.

## Common Nails (smooth)

Nails are smooth common nails sold in 50 lb. boxes. Approximate quantity per box and recommended uses for each available size are outlined in the table below.

Nail Size	Qty /Bx	Recommended Uses	Wsale	>\$6,000	>\$12,000
Nail 08d (2")	3500	small table top trees, braces	75.00	72.75	70.50
Nail 16d (3.5")	+/-2350	Primary for <6' trees, secondary nails	75.00	72.75	70.50
Nail 20d (4")	+/-1500	Primary for 6'-8' trees, secondary for 6'-10' trees	75.00	72.75	70.50
Nail 30d (4.5")	+/-1150	Primary for 8'-10' trees, secondary for >10' trees	75.00	72.75	70.50
Nail 40d (5")	+/-1150	Primary for 10'-12' trees	75.00	72.75	70.50
Nail 60d (6")	+/-550	Primary for 12'-15' trees	75.00	72.75	70.50

Volume price breaks are based on combined order total for each shipment. See page 5 for details.

# PURSELL'S BIGFOOT™

## CHRISTMAS TREE STANDS

**Shockingly Simple to Install!**  
**Just tap and crank... that's it.**

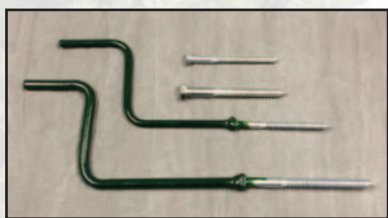
Available in 5 different sizes for trees up to 20' tall. No drilling or special tools necessary, easy installation with the tap of a hammer and a crank will stand a tree straight in seconds. Once the stand is installed, simply lift the tree up to a vertical position and place over a water bowl (shown right). Tree is easily adjusted or straightened by bending slightly after installation. See adjacent page for recommended sizes, bowls and accessories. Bigfoot 15 and 20 come with lag bolts for base of tree.



### BIGFOOT Attachment hardware:

#### EXTRA Cranks and Bolts

3 sizes of each for sizes 6, 8-10, 12-20



Use lag bolts (sold separately) for lot display instead of cranks as desired. Can be applied with mobile impact drill with socket attachment.



- ❄ **Cranks included**
- ❄ **Fits over water bowls**
- ❄ **Easy to straighten trees**
- ❄ **Durable powder coating**
- ❄ **Great for large trees**
- ❄ **Lifetime Guarantee**

### Prices by the case/pack



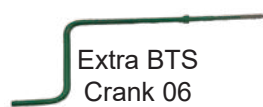
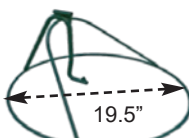

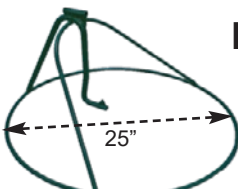

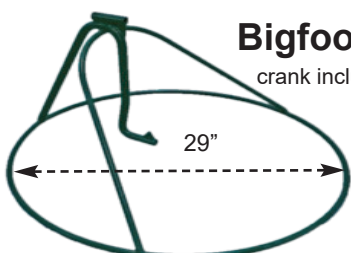
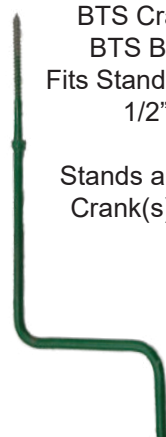
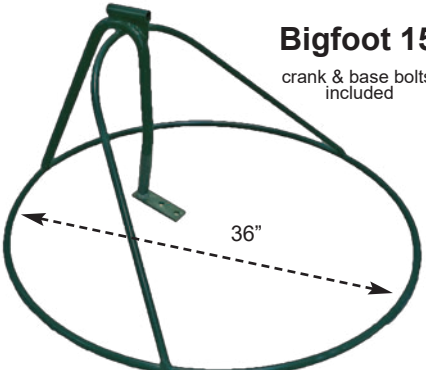
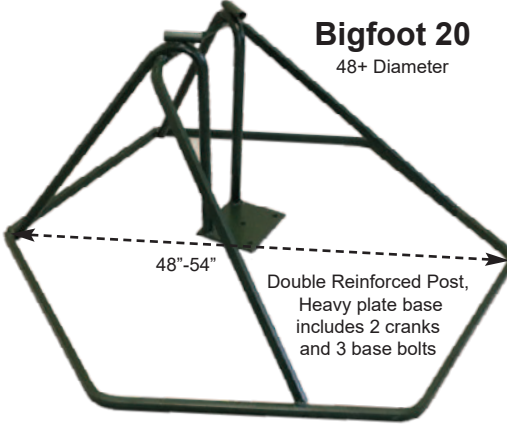

Item/Tree Size	Pack	Wholesale	>\$6,000	>\$12,000
BIGFOOT 6'	10	190.00	182.40	174.80
BIGFOOT 8'	10	305.00	292.80	280.60
BIGFOOT 10'	5	190.00	182.40	174.80
BIGFOOT 12'	1	65.00	62.40	59.80
BIGFOOT 15'	1	130.00	124.80	119.60
BIGFOOT 20'	1	275.00	264.00	253.00
Extra Cranks 06	10	50.00	50.00	50.00
Extra Cranks 08-10	10	50.00	50.00	50.00
Extra Cranks 12-20	10	79.00	79.00	79.00
Bolts 6-10 3/8"	1	.90	.90	.90
Bolts 12-20 1/2"	1	1.50	1.50	1.50
Bowl 03Q	50	95.00	90.25	85.50
Bowl 06Q BTS	50	100.00	95.00	90.00
Bowl 10Q BTS	25	125.00	118.75	112.50
Bowl 07gal BTS	1	14.00	13.30	12.60


Volume price breaks are based on combined order total for each shipment. See page 5 for details.



see page 5  
for details



Tree Size	Bigfoot Stand Description	Recommended Water Bowl	Extra Cranks and Bolts
For trees up to 6ft or 35 lbs	 <b>Bigfoot 06</b> crank included	 Bowl 03Q 3 qt	 Extra BTS Crank 06 Stands sold with crank
For trees up to 8ft or 100 lbs	 <b>Bigfoot 08</b> crank included	 Bowl 05Q 6 Quart	Extra BTS Crank 08-10 BTS Bolt 08-10  Fits BTS Stands sized 8-10 3/8" steel
For trees up to 10ft or 150 lbs	 <b>Bigfoot 10</b> crank included	 Bowl 10Q 2.5 gal	Stands are sold with crank attached
For trees up to 12ft or 200 lbs	 <b>Bigfoot 12</b> crank included	<b>NOTE:</b> bowls sold separately	 Extra BTS Crank 12-20 BTS Bolt 12-20 Fits Stand Sizes 12-20 1/2" Steel  Stands are sold with Crank(s) attached.
For trees up to 15ft or 250 lbs	 <b>Bigfoot 15</b> crank & base bolts included		
For trees up to 20' or 300 lbs	 <b>Bigfoot 20</b> 48+ Diameter  Double Reinforced Post, Heavy plate base includes 2 cranks and 3 base bolts	 20" across  <b>LOOKING FOR A WAY TO KEEP THOSE BIG TREES IN WATER? LOOK NO FURTHER!</b> The 7 Gallon Water Bowl offers huge capacity for those large trees. Works well with size 12 - 20. Reinforced rim and bottom, 20" across by 8" high.	

**FREE SHIPPING**

Recommended tree sizes may not apply to heavier trees



**FREE SHIPPING**

see page 5  
for details  
23

# Marathon Flock: The Finest Flock in the World



## Marathon™ Flock

Marathon™ Flock has been the gold standard of amazingly realistic snow for decades. Self-adhesive flock, bright white, low dust cellulose. Formulated with more adhesive for superior stick. Repurposed, Recycled and biodegradable ingredients. California State Fire Marshal Flame Retardant registered and approved. Packaged in moisture barrier bags, 25 lbs. each.

- ❄️ **Superior Adhesive, just add water**
- ❄️ **Builds Quickly, Goes Further**
- ❄️ **Low Dust, High Yield**

**MADE  
IN THE  
USA**



## Marathon Diamond (formerly Criterion)

Self-adhesive flock. Our proven Marathon formula with Mica added for sparkle effect. California State Fire Marshal registered and approved. Packaged in moisture barrier bags, 25 lbs. each.

**Marathon - MEGA HOLD Flock** Same proven Marathon Flock formula with extra bonding adhesive added to this flock creating an extreme hold on the needles of greens with waxy surfaces. This works great on tree species that have proven difficult to flock such as the increasingly popular Nordmann Fir. Marathon-Mega Hold Flock creates a slightly less fluffy build that allows for the water activated adhesive to reach deeply into the needles, resulting in a firmer hold on the waxy needles. California State Fire Marshal registered and approved, packaged in moisture barrier bags. Sold in 25lb. bags.

## Marathon - LIVE Flock™

Self-adhesive flock for living organisms is specially formulated not to harm plants or burn foliage. Does not include Flame Retardant, uses our low dust bright white cellulose and extra adhesive. Moisture barrier 25 lb. bag.



## Better Ingredients, Better Flock. We Guarantee it!

1. Low-Dust cellulose is made by extracting the fines leaving longer fibers for better build and less waste expect more flocked trees per bag.
2. Ultra-bright white. We start with an already high quality pulp and add brighteners to enhance the even whitest of whites. Compare with other brands and you will see the difference.
3. All of our flock blends are made from renewable natural products, often repurposed, recycled, and biodegradable.



## Flock Pricing

Item	Wholesale	>\$6,000	>\$12,000
Marathon Flock 25 lb.	35.50	33.02	30.18
Marathon - MEGA Hold 25 lb.	41.00	38.13	34.85
Marathon Diamond Flock with Mica Flakes 25 lb.	41.00	38.13	34.85
Marathon - LIVE Flock 25 lb.	41.50	39.43	36.52
Marathon - Colored Flock, ALL Colors, 25 lb.	89.00	85.89	82.77
Flock Princess Pink with Mica Flakes	44.00	40.92	37.40
Flock Glacier Blue with Mica Flakes	44.00	40.92	37.40

Volume price breaks are based on combined order total for each shipment. See page 5 for details.

# FREE SHIPPING

see page 5  
for details



**NEW!**  
**NEW!**



# Marathon™ Colored Flock

## High Intensity Colors

Create stunning colored scenes with these specialized cotton blends which produce bright, glossy, pure colored flock. In 25 lb. bags. Item code Flock Colored-(color)



Red



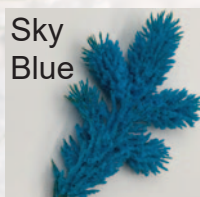
Maroon



Black



Royal Blue



Sky Blue



Purple



Turquoise



Yellow



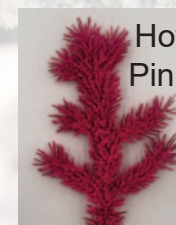
Green



Lime Green



Gold



Hot Pink



Pink



Orange

- ❄️ **100% COLOR FIBERS USED, NO FILLERS**
- ❄️ **QUALITY COUNTS!**
- ❄️ **GOES FARTHER, BETTER COVERAGE**
- ❄️ **THE SUPERIOR VIBRANT COLOR YOU DESERVE AND YOUR CUSTOMERS WILL LOVE**



**NEW!**

## Bright Pastel Pre-mixed Flock

Our most popular Flock Tint colors premixed, resulting in bright pastel colors with an added sparkle. Save the time and hassle of mixing it yourself.

- Glacier Blue premixed with Marathon Flock, electric blue tint and mica flakes.
- Princess Pink premixed with Marathon Flock, corona magenta tint and mica flakes.
- Sold in a 25lb bag ready to go
- All Flock Tints available next page



Glacier Blue with Mica Crystals

Princess Pink with Mica Crystals

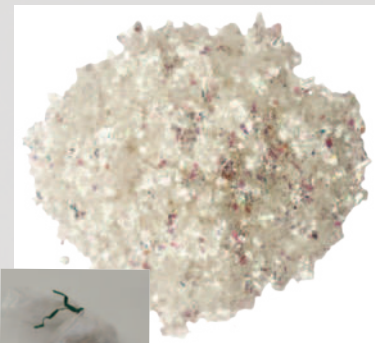


**PRICING INFORMATION ON ADJACENT PAGE**



# Flock & Snow Effects

## Opalina Pearlescent Flakes



Add flecks of shimmer and sparkle as these iridescent flakes pick up the colors of the spectrum just like fresh snow glistens in sunlight. Apply to surface after flocking. In 1 lb or 5 lb bags.



## Mica Flakes



Make any snowy surface gleam like fresh morning frost with naturally mined white Mica Flakes. Mica Flakes give an ice crystal effect like a real winter scene. For best results, sprinkle over wet flock to glue in. May be sprinkled on green trees or other decor as well, or mixed into the flock before application. 10 lb lined box.

## Crystalina



Reflective Pearlescent super-fine flakes

## Flock Color Tints

Add a splash of vibrant pastel color to your flocked trees with Flock Tints. These powdered color pigments can be mixed with our brand name flocks at a rate of your choosing for lesser or greater color intensity. Recommended blends are shown, one canister of tint to 25lbs of flock ratio. Full tint color is displayed beside the blended sample.

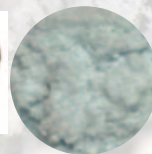
Traditional Red



Sunny Yellow



Turquoise



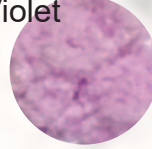
Blaze Orange



Deep Blue



Ultra Violet



Corona Magenta



Electric Blue



Bright Green



Strong Green



## Glitter



Brilliantly colored reflective glitters create a dramatic effect on a flocked tree, greenery and many other design applications. Available in Gold, Silver, Red, Blue, Green, and new pearlescent **CRYSTALINA**. Our glitter offers an ultra-fine hexagonal cut to yield vastly more coverage on your trees and create thousands of reflective twinkling surfaces and colors on your designer trees. For best results, sprinkle glitter over a freshly flocked tree to create a firm bond. Sold in 1 lb bags.

See previous page for these tints premixed with flock and imbedded mica flakes:

-Princess Pink (Corona Magenta tint)

-Glacier Blue (Electric Blue tint)

**NEW!**

Item	Code	Wholesale	>\$7,000	>\$15,000
Opalina 1 lb	Opalina 1	12.75	12.11	11.48
Opalina 5 lb	Opalina 5	59.00	56.05	53.10
Mica 10lb	Mica 10	50.00	47.50	45.00
Flock Tints	Tint (color)	12.00	11.40	10.80
Glitter (various colors)	Glitter (color)	13.50	12.83	12.15
Crystalina 1 lb	Crystalina 1	29.00	27.55	26.10

Volume price breaks are based on combined order total for each shipment. See page 5 for details.



**MADE  
IN THE  
USA**



# SNOW FORCE™

**The Flock Machine you've always wanted!**

**Don't fall for cheap imitations. Ask for SnowForce by name**

- ❄️ **Powerful two-stage blower motor, maximum flow**
- ❄️ **Cut your flock time by up to 75% !**
- ❄️ **Fully independently adjustable: flock, air, and water**
- ❄️ **Less expensive replacement parts (if ever needed)**
- ❄️ **Even flow without pulsing or globs**
- ❄️ **User mobility: 17+ ft. hoses & cords**
- ❄️ **Also available in 220v**

Over  
**THREE TIMES**  
the output of other  
"high capacity"  
machines

**"In over 35 years of flocking--by far the best machine I have ever used." -Robert Heath, Heath Farms, WI**

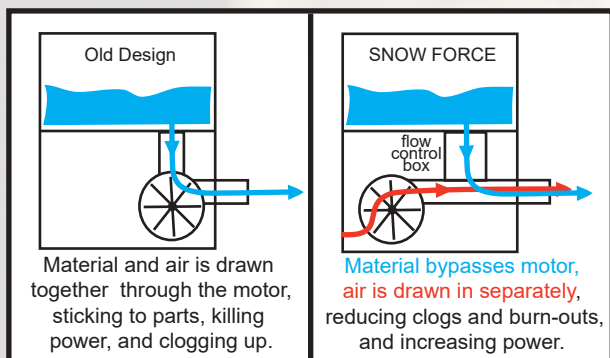
We've brought over 45 years of flocking knowledge together with related industry engineering to design and produce the most powerful and dynamic flock machine on the market--for less cost. We call it the "SNOW FORCE™" because the unmatched power is its defining characteristic. No blower motor in the industry even compares, much less offers the precision, flexibility or durability of Pursell's SNOW FORCE™. Our design team worked hard to include all the features and control you've always wanted, to go along with the durability you deserve and the production efficiency to get the job done promptly. See more details about these design features below and on the adjacent page.

Comes complete with Snow Force machine and blower, agitator motor and system, Pursell's Blizzard™ Flock Gun, 17ft. material hose, 18 ft. water hose, 17ft. remote motor switch (on gun), attached lid, dolly style handle and wheels. Holds 25+ lbs of flock. 120v A/C. 20" diameter by 39" tall. **\$2,625.00**

**Also available in 220V, call for price.**



**see the Snow Force in action  
with features demonstrated  
at [pursellmfg.com](http://pursellmfg.com)**

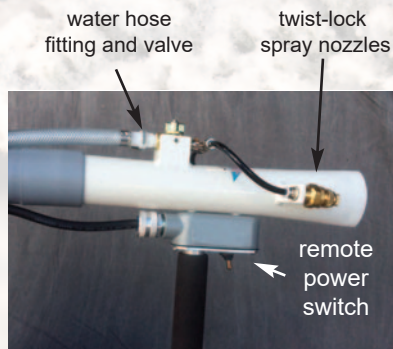


## A DESIGN UNLIKE ANY OTHER FLOCK MACHINE

**Compare the SNOW FORCE to the high capacity "Cadillac" blower systems. The SNOW FORCE blows those machines away with more power, lower cost components and superior design features. Replacement motor cost is less than 1/3rd (if necessary)**

## BLIZZARD FLOCK GUN

Low voltage remote toggle blower switch mounted directly on the gun puts control of the industry's most powerful blower motor at your finger tips. 17+ foot cords and hoses mean you can place your machine where you want it, and reach the tops of those big trees.



- Material flows straight through gun - no corners
- Water valve adjusts volume, includes quick-connect hose fitting
- Twist-lock dual side-fan converging angle water nozzles
- Ergonomic gun handle, no triggers or grips to fatigue hands
- Lightweight aluminum construction with brass fittings
- Easy to remove and clean
- Sold separately, available retrofit to other machines

**With remote switch included: \$385.00**  
(see page 31 for details and more parts)



# Snow Effects

## SnowScape™

**MADE  
IN THE  
USA**



Create stunning interactive winter scenes on your tree lot. Bring the magic of winter snow to indoor or outdoor scenes of any size. SnowScape™ is a non-adhesive high grade snow product. It is made in the USA from non-toxic, repurposed fibers that is easy to apply and is readily cleaned up with a shovel and vacuum after use. A single SnowScape 22 lb bag will cover about 75 square feet at 1" deep. **SnowScape™ \$79.00**

Also available as California State Fire Marshal certified Flame Retardant Chemical for crowded or public venues. Provides similar coverage to 22lb bag above. 30lb lined box **SnowScape+FR \$136.00**



## Ground Cover White Cloth



Perfect for landscape snowcover projects, provides solid white ground cover for your flock or special effects Snow scenes. Lay down a solid white base and cover with SnowScape, and for cleanup simply roll up materials together and dispose. 5' wide by 300' roll, non-woven fabric. **Ground Cloth: \$195.00**





# Snow Effects

## Snow Effects Craft



Provide your customers with a way to create a stunning winter SnowScape at home or any smaller venue—window displays, villages, or centerpieces. Sold in a colorful display box with .75 lbs of product in 12 individual bags, each about 8x16" in size. It is the same amazing SnowScape™ product used in movies, but with an added sparkle. Made from biodegradable, non-toxic, repurposed cellulose material in bags sized for home or craft use. Sold in tear away display box, 12 bags per box.



Item	Wholesale	>\$6,000	>\$12,000
Snow Effects "Craft" 12 pk	79.00	75.05	71.10



12 pack box with tear away for retail display of product

## Airborne Snow Machines



Create a winter atmosphere with flying artificial snow, similar to a bubble machine. Fill your space with harmless artificial liquid snow bubbles. Blower machines available in 2 sizes. Liquid agent sold separately.



### Snow Crisp Machine

- 1,250W High Volume Snow Machine
- Quiet Operation for Noise Sensitive Environments
- Advanced APF (air pump fan) Technology
- Auto-Clean Process
- Compact Light Weight Robust Design
- Onboard LCD Touch Control Panel
- PERFORMANCE Rated Power: 1,250W Up to 34 ft (10m)

Snow Height Output Up to 40 ft (12m) Snow Distance Output  
Fluid Capacity: 1.3 gallons (5 liters) Fluid Consumption: 0.13 oz/min (500 ml/min)

**Snow Crisp Machine, \$699.00**



### Snow Crisp MAX Machine

A dependable, high-output snow machine that creates wintry settings. CRISP MAX produces high volumes of naturalistic snow with adjustable snowflake volume. It includes a 5gal/20L fluid tank within a case with durable casters for easy portability. The unit's 30ft hose can be rigged on a standard truss or tripod stand and can extend up to 90 ft horizontally or vertically

**Snow Machine MAX, \$2,150.00**



### Premium Dry Snow Fluid

for Snow Crisp and MAX machines. Available in three forms:

**-4 Liter jugs, 4pk: \$104.00**

**-20L Bucket: \$100.00ea**

**-1L jug, concentrate:  
mixes 19:1 to make 20L.  
\$81.00 ea**



# Flock Equipment

## Pursell's Heavy Duty Turn Table

**MADE  
IN THE  
USA**

*Flock trees in as little  
as one minute with  
this turntable and  
the Snow Force flock  
machine*

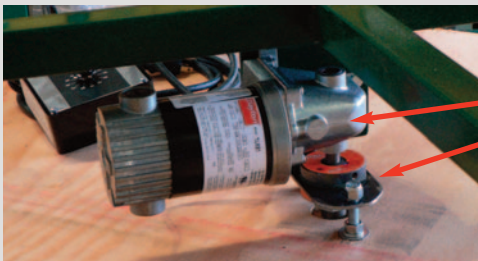
- ❄ **Made for Production**
- ❄ **Built to Last**
- ❄ **Variable Speed**
- ❄ **Direct Drive**

**Variable  
speed  
0-10 RPM**

See our turn table in  
action on video at  
**pursellmfg.com**



Inverted view of  
turn table drive



Item code: Turn Table  
**\$1,095.00 FOB**

direct drive motor and  
slip clutch shown

Variable Speed Controller  
replacements available  
at **\$225.00**

Turn Table Motor and Clutch Assembly: Fully  
assembled and torqued with wire ends for quick  
exchange. **\$695.00**

- Direct drive with built in adjustable slip clutch, variable speed from 0 to 10 rpm. (Note: some models will be 0-6 RPM due to 2022 motor supply shortages.)
- Electronic dial speed control with 15 ft. cord for wall mount, plus a 5 ft. power cord for 3 prong 115V A/C outlet.
- Fully enclosed .8 amps continuous duty 90V D/C gear motor, grease packed worm drive with steel and cast iron gears (not plastic!)
- 42" square, 3/4" waterproof 7 ply form board deck, 8 1/2" high
- Will accept even our largest 60" four leg stands (wood or rebar)
- 40x40 1 1/2" 16 gauge square tubing frame with end caps
- Four 5 inch support wheels, each rated for 250 pounds

## Tree Mover



**MADE  
IN THE  
USA**

**Fully  
Adjustable**

Move heavy flocked trees with ease! We build these with thick-wall telescoping 1.5" steel tubing, adjustable height/length, notched fork for hooking under branches, and 10" pneumatic tires on ball bearing wheels. Tee-handle with grips, green enamel finish. Breaks down for off-season storage. Boxed, unassembled. 50 lbs.

Item code: Tree Mover, **\$550.00 FOB**



**FREE  
SHIPPING**

see page 5  
for details





# Flock Equipment

## Snow Force™ Parts



**Blizzard Flock Gun** with brass quick connect for water hose. Will attach to standard material hose cuffs (typical 1 1/4" ID hose cuff fits inside gun, 2" fits outside). Complete assembly with remote power switch: **\$385.00**

**SNOWFORCE Blower motor**, the FORCE behind the SNOW FORCE. 120v A/C, One year warranty. Will not work in other machines, 2" outlet. Code: SF Blower 110: **\$260.00**



**SNOW FORCE 17ft hose kit.** Includes superflex 2" diameter material hose with cuffs, water hose with brass quick disconnect and screened brass fittings. *NOTE: will NOT work with standard Cadillac or Dayton machines or blowers, they are underpowered.* SF-Hose kit 17 **\$170.00**

HOSE KIT-17



includes female quick connect fitting, matches male quick connect fitting on valve kit and Blizzard Gun



### SF-Water Valve Kit

Shut off Valve  
T-Connect, male  
1/4" Male Quick Connect  
all parts durable brass.  
Mounts on top of blizzard Flock Gun, see top of page.  
**\$69.00**

### SF-Nozzle Kit

2 ea - Nozzle cap 2503 blue  
(brass tip not included, see Jet Kit below)  
2 ea - cap connection  
1 - Nozzle cap gasket (o-ring)  
2 ea - 1/4" hose push in connector  
**\$115.00**



blue nozzle cap not included in Jet Kit, shown for location or identification only

### SF-Jet Tip Kit

2 ea - Spray Tip 6501,  
2 ea - Spray tip 6502,  
all 4 tips for **\$129.00**

**The most critical part of the SnowForce Flock Machine costs just \$12.**



SF-Filter

**Snow Force Air Intake Filter**  
**Keep your important equipment running properly.**

Filter media, universal size 8"x12"  
(trim to fit.) **\$16.00**

### SF-Quick Connect

AC power quick connect terminal replacement parts for Snow Force Machine. Includes both male and female ends: **\$59.00**



### NEED A PART YOU DONT SEE?

We offer replacement Relays, Transformers, Airlocks, agitator motors, and too many other parts to depict in detail. We may even be able to help you source unusual or outdated parts that we don't list here. Professional Flock machines and Cadillac blower motors are no longer supported, but we do have some limited options for parts.



SF-Airlock \$345.00

SF-Agitator 110 \$995.00



SF-Transformer 110v  
\$99.00



SF-Relay  
\$69.00



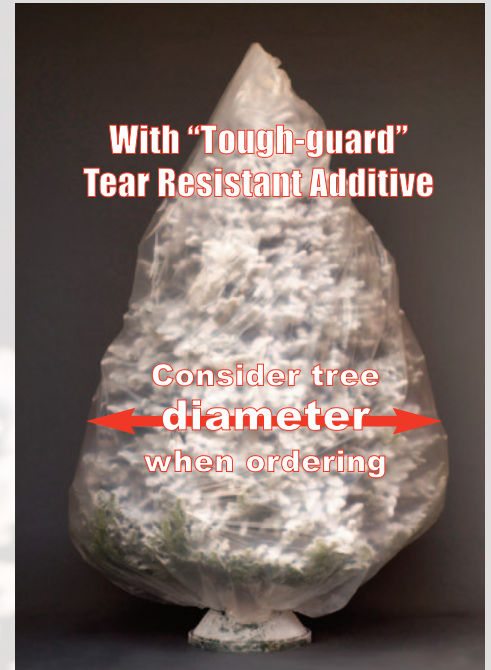


# Poly Tubing

- ❄️ **Prepare Flocked Trees for Transport**
- ❄️ **Protect Flocked trees from Rain and Wind**
- ❄️ **Now available in certified recycled material**
- ❄️ **Guard vehicles from Flock & Needle Drop**
- ❄️ **Continuous rolls individually boxed**



**With "Tough-guard"  
Tear Resistant Additive**



## Prices by the roll

Poly Tube Size/Mil	Dia	Length	Apx tree ht	Code	Whsale	<\$6,000	<\$12,000
72" 1 mil thick	46"	500'	6'	Poly72clear	86.00	81.70	77.40
84" 1 mil thick	53"	500'	7-8'	Poly84clear	97.00	92.15	87.30
96" 1.5 mil thick	61"	500'	9-10'	Poly96clear	149.00	141.55	134.10

## Available in Extra HEAVY DUTY below

Poly Tube Size/Mil	Dia	Length	Apx tree ht	Code	Whsale	<\$6,000	<\$12,000
48" 1.1 mil thick	31"	700'	3-4'	POLY48HD	175.00	166.25	157.50
66" 1.1 mil thick	42"	700'	5-6'	POLY66HD	188.00	178.60	169.20
78" 1.1 mil thick	50"	700'	7'	POLY78HD	210.00	199.50	189.00

**NEW!**

**Poly Tubing BLUE available with our cost effective certified recycled content. Same thickness as CLEAR**



BLUE Poly Tube Size/Mil	Dia	Length	Apx tree ht	Code	Whsale	<\$6,000	<\$12,000
54" BLUE 1 mil thick	34"	500'	4-5'	Poly54blue	66.00	62.70	59.40
72" BLUE 1 mil thick	46"	500'	6'	Poly72blue	81.00	76.95	72.90
84" BLUE 1 mil thick	53"	500'	7-8'	Poly84blue	92.00	87.40	82.80
96" BLUE 1.5 mil thick	61"	500'	9-10'	Poly96blue	142.00	134.90	127.80

Volume price breaks are based on combined order total for each shipment. See page 5 for details.



## Easy Load Poly Tubing Rack



Use top bar as a straight edge cutting guide.

- Holds three 48" rolls**
- Easy-load snap-in rods**
- Straight-edge cutting guide**
- Disassembles easily for storage**

Item Code: POLY RACK \$265.00



# Burlap/Shade Cloth



Keep those valuable trees shaded, cool, and moist with burlap. An industry staple for decades, cover and/or wrap trees easily with our 12' wide by 50' long rolls of 7 oz. natural burlap. **\$195.00** per roll.  
**Code: BURLAP1250**

**Use for  
Shade cloth**

**Covers  
Trees**



# Flame Retardant

**MADE  
IN THE  
USA**



Available in 5 gallon pails or 1 gallon jugs  
5-6 8' trees treated per gallon (varies with size)

- ❄ **Spray on protection for trees, wreaths, greens, centerpieces, straw, etc.**
- ❄ **Water Based--Easy Clean-up**
- ❄ **Non-Toxic, child/pet safe formula**
- ❄ **Will not stain**
- ❄ **Guaranteed**

Don't forget certification tags!  
See page 40 for more details  
and pricing



## Make certain that your customers' holidays are safe!

Tree Safe Flame Retardant is truly a **SUPERIOR PRODUCT**. This high viscosity polymer formula not only goes farther than other brands, it **WILL NOT DEHYDRATE TREES OR GREENS** like salt-based retardants. **APPLICABLE TO IN-DOOR CHRISTMAS TREES, GREENS AND WREATHS**. Ordinary spray equipment applies a fine mist to your greenery, drying to a perfectly clear finish with no unsightly globs or residue. Tree Safe is odorless, non-toxic, child/ pet safe and water soluble for easy cleanup. Tree Safe meets national standards for Christmas Tree Flame Retardant and is registered for use by the California State Fire Marshall, California code: C-24101 **LOOK FORWARD TO 30-50% GREATER COVERAGE** than other brands! It will keep from season to season. Don't forget to order Flame Retardant Tags for your trees or wreaths too.

Item	Pack	Price
Flame Retardant, 5 gal.	1	165.00
Flame Retardant 1 gal	1	34.00

# Netting

## COMPRESS AND PACKAGE YOUR TREES FOR EASY HANDLING

### Customer Convenience

**Increase Profits**  
**Reduce Labor**  
**Easy to Use**



**TNI knitted red and green netting™**



1" mesh

TNI Netting is packaged for shipment in bales of 3 cartridges each. A single bale of 23" TNI netting would be 3 cartridges

Provide your customers with packaged Christmas trees for easy handling. A netted Christmas tree not only makes transporting simple, but also makes it easy to bring the tree through doorways without damaging the tree or house. It is like putting handles on the tree! The Christmas tree baling system provides an economical way to increase customer convenience and keep them coming back year after year. When you see our trademarked Red and Green™ TNI knitted netting you can be assured that it is the good stuff.. Internationally standardized and ISO certified #9001-2008.



See our instructional video showing how to net trees at [www.pursellmfg.com](http://www.pursellmfg.com)



### TNI Advantage

- ❄ **Cheaper by the foot**
- ❄ **Easier on trees**
- ❄ **Lays flat, easy disposal**
- ❄ **Easier on hands**
- ❄ **More compact 1" mesh**
- ❄ **Looks great on trees**
- ❄ **Recycles at level 4**



TNI netting priced and sold by the 3 pack  
3 cartridges at 1,040 ft. ea  
1 bale = 3,120 ft.

Priced and sold by the case (bale)

Size	Pack	Item Code	Wholesale	>\$6,000	>\$12,000
<b>TNI Knitted Red &amp; Green 1" Netting (yarn)</b>					
16" x 1040'	3	Net TNI 16 RG	142.00	131.35	120.70
18" x 1040'	3	Net TNI 18 RG	144.50	133.66	122.83
20" x 1040'	3	Net TNI 20 RG	152.25	140.83	129.41
23" x 1040'	3	Net TNI 23 RG	171.50	158.64	145.78
26" x 1040'	3	Net TNI 26 RG	189.50	175.29	161.08

Volume price breaks are based on combined order total for each shipment. See page 5 for details.

**compare 23"**  
**as low as**  
**4.67 cents/ft!**

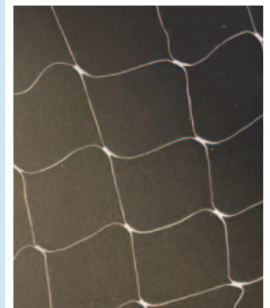
### Knitted vs. Extruded: What's the difference?

**Knitted netting** is looped together in small links, making a strong fiber offering a soft feel in 1" mesh, which easily compacts for shipping and disposal or recycling at level 4, available in TNI's Red and Green striped. It is softer on hands, trees, and compresses for easier disposal. Strong enough to pick up an entire tree with out breaking. **TNI Netting is less expensive per ft.**

**Extruded netting** is formed from stiffer continuous monofilament fibers, which are "welded" together every 2 inches (2" mesh), allowing for great compression and easy transport of the tree.



Knitted  
TNI netting



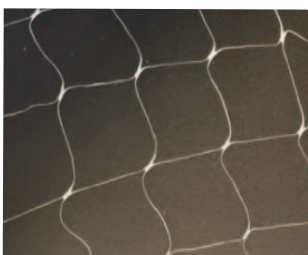
Extruded  
netting



# Netting

## Extruded Netting

### Pursell extruded opaque netting



2" mesh

Extruded Netting is packaged for shipment in bales of 5 cartridges each. A single bale of 23" netting would be 5 cartridges.



Extruded netting priced and sold by the 5 pack

5 cartridges at 700 ft. ea.  
1 bale = 3,500 ft

**compare 23"**  
**as low as**  
**4.89 cents/ft!**

Priced and sold by the case (bale)

Size	Pack	Item Code	Wholesale	>\$6,000	>\$12,000
<b>Extruded white 2" netting (monofilament)</b>					
18" x 700'	5	Net Extruded 18	174.00	165.30	156.60
20" x 700'	5	Net Extruded 20	180.00	171.00	162.00
23" x 700'	5	Net Extruded 23	190.00	180.50	171.00
26" x 700'	5	Net Extruded 26	204.00	193.80	183.60

Volume price breaks are based on combined order total for each shipment. See page 5 for details.



**FREE  
SHIPPING**

see page 5  
for details

## TNI Production Netting



Compress trees at the farm efficiently and economically for shipping.

Production netting is available in red and green™, sizes 8", 10", 12", and 14".

**TNI**™

Knitted production netting is priced and sold by the bale:  
5 cartridges at 1,500 ft. ea. 1 bale = 7,500 ft.

ISO Certified #9001-2005

Size	Pack	Item Code	Price
<b>TNI Knitted Red &amp; Green 1" Netting (yarn)</b>			
8" x 1500'	5	Net TNI 08 RG	148.50
10" x 1500'	5	Net TNI 10 RG	173.75
12" x 1500'	5	Net TNI 12 RG	193.75
14" x 1500'	5	Net TNI 14 RG	225.50

## Nursery Netting

### For Potted Plants and Plug Trays



Available in roll form or rucked cartridges



Protect plugs and plants for pennies with this simple and efficient soft netting. Call for samples and volume discounts.

- Holds trays and plants together
- Allows light, water and airflow
- Easy on delicate plants

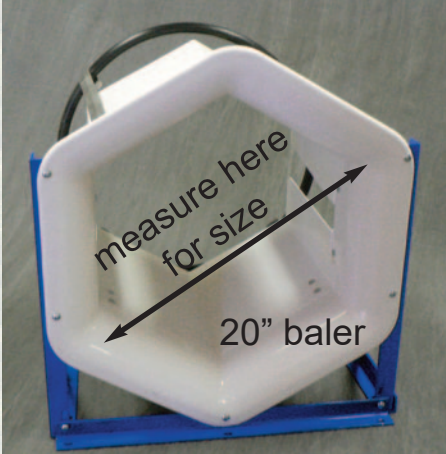
Size	Size	Pack	Price
Gentle Net 17 Red	Red 17" lay flat x 500' rucked, 1/2" mesh, polypropylene	box of 6	\$216 (.072/ft)
Gentle Net 19 Green	Green 19" lay flat x 500' rucked, 1/2" mesh, polypropylene	box of 6	\$230 (.077/ft)
Gentle Net 22 White	White 22" lay flat x 500' rucked, 1/2" mesh, polypropylene	box of 6	\$261 (.087/ft)
Sofnet Roll Red 18	Red 18" lay flat x 5740' HDPE roll 1/2" mesh HDPE	roll	\$402 (.070/ft)
Sof Net Roll White 22	White 22" lay flat x 5740' HDPE roll 1/2" mesh HDPE	roll	\$431 (.075/ft)



# Balers



**BALERS** are available in 3 sizes, corresponding to the sizes of netting, 20", 23" and 26". Recommended tree sizes listed in the table below are general, for fuller trees use a larger size. Balers are shipped unassembled to save you money on shipping bulky oversized boxes. Some minor assembly required.

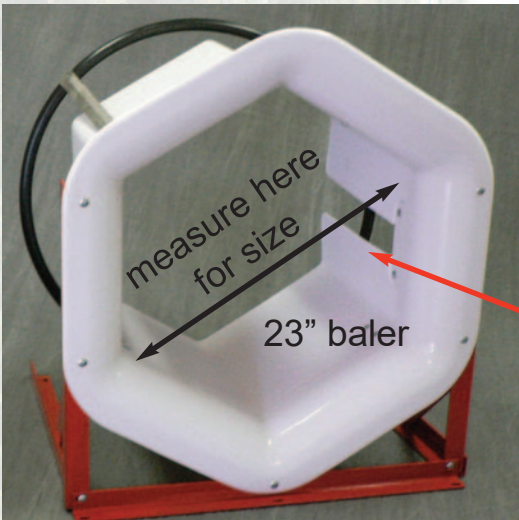


(netting sold separately)

## How It Works:

1. Start the tree base through the baler funnel,
2. Grip netting and tree trunk together,
3. Pull the tree through baler to apply netting,
4. Twist tree, then trim netting to desired length.

See our instructional video showing how to net trees at [www.pursellmfg.com](http://www.pursellmfg.com)



## HOW TO MEASURE YOUR BALER

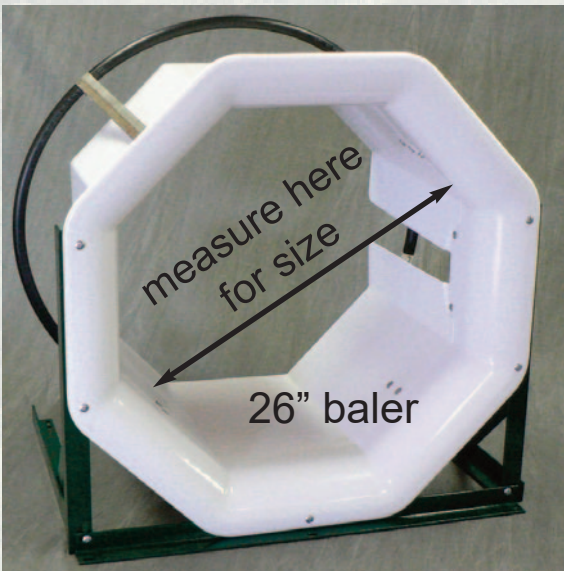
Baler size may be determined by color (see adjacent colors and sizes), or by measuring diagonally across the inside from corner to corner, (see photo of 23" baler, left).

Our new baler design will **save you money on shipping!** Until now balers would cost nearly **3 times normal ground shipping rates** because of their bulky design and large box. But with our new compact design, ground shipping costs have been cut, and we pass those savings on to you. Minimal assembly required (13 bolts).

## Baler parts now available:

retainer rings & spring clips, pricing below

Size	tree size	Price
20" Baler	5-7' trees	360.00
23" Baler	7-9' trees	360.00
26" Baler	8-10' trees	435.00
Baler Rings	specify size	16.00
Baler Clips (one size)	sold individually	9.00



# FREE SHIPPING

see page 5 for details



# Wreath Rings & Clamps

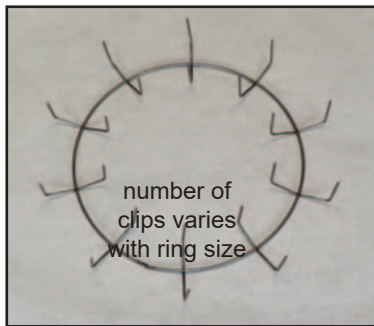
We proudly offer Mitchell Wreath Rings™, and the Mitchell “No-Hammer”™ Clamp Machine and stand. Discover why many customers have said, “I tried rings that look like yours, but there is something different about Mitchell rings. I don’t know what it is, but it sure makes a difference.”

Experience the Mitchell difference - the result of 6 decades of experience in the wreath ring manufacturing business. Mitchell’s rings and specialty shaped clamps are unique for three reasons:

- 1) Specially selected high quality wire.
- 2) Unique custom drawn wire and steel formulation for clips to prevent spring back after clamping.
- 3) A patented production process to assure strong welds between these two distinctly different kinds of steel.

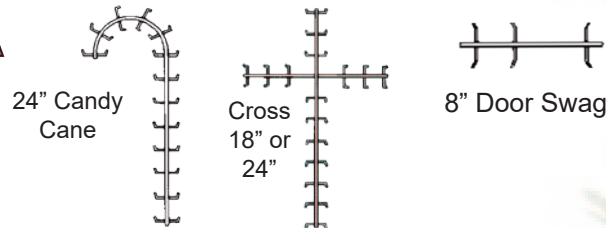
**MITCHELL**  
**METAL PRODUCTS**  
EXCELLENCE FROM START TO FINISH

Wreath rings are available in round: 8”, 10”, 12”, 14”, 16”, 18”, 20”, 24”, 30” and 36”.  
(NOTE: actual wreaths will be LARGER than rings. For example, a 12” ring may produce a 24” wreath, depending on foliage used.)



**MADE  
IN THE  
USA**

## Specialty Shaped Clamps



## The Mitchell “No Hammer” Wreath Clamp Machine™

Flattens and closes ring wires in one easy step - no more hammering those protruding wires. Wreath Clamp bolts easily into the Metal Stand designed to house the clamp. The stand has a durable powder coat finish and rust resistant 31” x 46” aluminum top, and disassembles easily. Just push the pedal to clamp anything from evergreens to dried flowers.



### Craftmaster II

Table-mount No-Hammer™ Wreath Clamp machine. Hand activated for low volume production. Simply bolts or clamps on to most tables, attaches greens and decor to wreath rings by using the hand lever.

Priced and sold by the case pack

Size	Code	Pk	Gauge	Clips	Whsl	>\$6000K	>\$12K
8" Wreath Ring		100	10g	8	88.20	85.55	82.91
10" Wreath Ring		100	10g	10	95.55	92.68	89.82
12" Wreath Ring		100	10g	12	116.55	113.05	109.56
14" Wreath Ring		50	9g	14	72.45	70.28	68.10
16" Wreath Ring		50	8g	16	90.30	87.59	84.88
18" Wreath Ring		50	7g	18	119.70	116.11	112.52
20" Wreath Ring		50	6g	20	136.50	132.41	128.31
24" Wreath Ring		50	6g	24	173.25	168.05	162.86
30" Wreath Ring		25	2g	30	217.35	210.83	204.31
36" Wreath Ring		15	0g	36	202.65	196.57	190.49
Candy Cane (turns Left 24")	WR CC24	25		12	95.55	92.68	89.82
Cross 18"	WR Cross 18	25			122.85	119.16	115.48
Cross, 24"	WR Cross 24	25			128.10	124.26	120.41
8" door swag	WR Swag	25		6	24.15	23.43	22.70
Craftmaster II Clamp Machine	WR Craft	1			99.75	99.75	99.75
"No-Hammer" Clamp Machine	WR Machine	1			236.25	236.25	236.25
"No-Hammer" Clamp Stand	WR Stand	1			605.00	605.00	605.00

### "No Hammer" Clamp Machine

pre-assembled, includes pedal mechanism, fits into clamp stand



### "No Hammer" Clamp Stand

assembled, deck can be removed to install clamp machine



Volume price breaks are based on combined order total for each shipment. See page 5 for details.



# Wreath Decor - Bows

Choose from our selection of gorgeous bows, favorites in the industry because of their hand crafted florist quality and appearance with full billowing loops. Add holiday color to your wreaths or other holiday decorations.

**#40 Ribbon (2.5" wide), 6 radiating loops plus middle loop, 8.5" diameter, 14" tail, all pre-wired for easy attachment.**



Red  
weatherproof  
velvet  
12pk  
BOW RED



Burgundy  
weatherproof  
velvet  
12pk  
BOW BURG



Traditional Plaid  
weather  
resistant  
12pk  
BOW PLAID



Gold glitter  
polysatin,  
weatherproof  
12pk  
BOW GOLD

## Pull Bows

Simply pull the string and watch a perfect bow appear. Convenient and compact! Choose from 2 Red Velvet Bows.



5.5" diameter bow  
18 loops  
#9 velvet ribbon  
BOW Pull RV 9SM



8" diameter  
20 loops  
#40 velvet ribbon  
BOW Pull RV 40LG



packaged  
pull bow

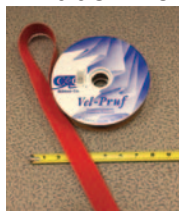
## Value Bow

Flattened, 8" dia with  
12" tails and tie



Red  
velvet  
BOW VALUE  
Imported,  
144/box

## Ribbon #9



#9 ribbon (1.5" wide)  
red velvet, 25yd roll.  
Item codes:  
**Ribbon-Velvet9R**

## XL and Jumbo Red Velvet Bows



**XL**

#40 (2.5" wide ribbon)  
10 loop  
12" diameter,  
24" tails

**JUMBO**

#100 (4" wide ribbon)  
10 loop  
15" diameter  
35" tails

Priced and sold by the case pack

## Ribbon #40 (2.5" wide), 300 ft/roll



weather resistant

Choose from  
Polysatin (left)  
**Ribbon-Poly40R**  
or Red Velvet (rt)  
**Ribbon-  
Velvet40R**



Item	Code	Pack	Price
Red Velvet, #40 6 loop, 8.5"x14"	BOW RED	12	44.50
Burgundy velvet, #40 6 loop 8.5"x14"	BOW BURGUNDY	12	44.50
Traditional Plaid, #40 6 loop, 8.5"x14"	BOW PLAID	12	54.50
Gold Polysatin, #40 6 loop, 8.5"x14"	BOW GOLD	12	58.00
Value Bow, Red Velvet #40 4 loop, 8"x12"	BOW VALUE	144	225.00
XL Red Velvet, #40 10 loop, 10"x24"	BOW XL	6	46.00
Jumbo Red Velvet, #100 10 loop, 15"x35"	BOW JUMBO	4	58.00
Pull Bow, Small 5.5" dia, #9 18 loop	BOW Pull RV 9SM	24	57.75
Pull Bow, Large, 8.5" dia, #40 20 loop	BOW Pull RV 40LG	24	113.77
#40 Red Velvet Ribbon, 300'	Ribbon Velvet 40R	1	52.50
#40 Red Polysatin Ribbon, 300'	Ribbon Poly 40R	1	17.25
#9 Red Velvet Ribbon, 75' roll	Ribbon Velvet 9R	1	14.25



# Wreath Decor

**3" White Tip Pine Cone**  
Pick x 3 with  
**Weatherproof Berries**  
Overall length 7"



**Snow Covered Apple Pine**  
**Cone Berries Pick, Assorted**  
Overall length 8"



**Christmas Picks**  
**in Red or Gold**  
Overall length 7.5"



**8" Cluster Berry Pick, weatherroof**

**Hollyberries on wire**  
**stems, 10mm diameter.**  
**144 per case**  
**Sold in 5pk, 720 total**



**2" Feathered**  
**Cardinal with clip**



**3" Feathered**  
**Cardinal with clip**



**Large Holly Berries**  
**on wire stems,**  
**20mm diameter.**  
**144 per case**



**Ponderosa Pine Cones**

Ponderosa Pine  
Cones (2-5"  
long) are avail-  
able in natural or  
white frost  
tipped.



**Frost Tipped Ponderosa Cones**

**Dont Forget Tying Wire:** tie wreath decor or  
tree branches up, or use for a multitude of  
purposes on your tree lot. See page 43 for  
details and pricing.



## Spray Snow



Santa Snow is great for frosting  
wreaths, trees, decorative  
boughs, or window decorations.  
Create winter decorations with the  
press of a finger. 13 oz can, 12  
pack. See page 11 for pricing.

Item	Pack	Price/pack
Triple Cone Berry Pine tipped pick	12	19.00
Snow Covered Assortment Picks	12	18.50
Red Ball & Gift Christmas Pick	12	21.50
Gold Ball & Gift Christmas Pick	12	21.50
Berry Pick, Cluster 8" Weatherproof	12	7.50
Large 20mm Berries, wired, 24x6 per cluster=144ct	24/144	17.00
Red Hollyberries, 10mm, wired 5 bdl x 144	5/720	23.00
Silver Hollyberries, 10mm, wired 5 bdl x 144	5/720	24.00
Gold Hollyberries, 10mm, wired 5 bdl x 144	5/720	24.00
Cardinal, feathered with clip, 2" red	12	20.50
Dove, feathered with clip, 3"	12	22.50
Ponderosa Pine Cone, natural, bulk	100	39.00
Ponderosa Pine Cone, white tipped, bulk	100	49.00





# Sales Tags

## Weatherproof Tags

Wired with Reinforced Hole, Consecutively Numbered



2 Part Sales Tag



3 Part Sales Tag



"Sold" Tag



Flock Tag



"Hold" Tag

## 2 Part Full Color Farm Photo Weatherproof Tag



3"x5.75" poly tag with elastic tie and consecutive numbers. Care tips and real tree info on back

Manage your inventory and track sales with consecutively numbered perforated tags. Sales Tags are size seven (2 7/8"x5 3/4"--large and visible) with reinforced holes, wire ties, and 100 per pack. Two part sales tags include tree care tips on the back, along with customer information blanks. Our most popular tags (above) are all made with a weatherproof material that won't deteriorate with moisture like other tags. The Flame Retardant tag and Blank tag are made with cardstock (below).

## Tree Shaped Tags

Tree shaped tags are made from durable poly plastic with a tuck through attachment. Highly visible with vibrant Christmas colors, tear off base for pricing and inventory management. Species specific tags include unique properties of each tree species. Real Tree marketing information and care tips included on back.

## Cardstock Tags



Flame Retardant Tag



Blank Tag

## Species Tags

Generic Canaan Fir  
Noble Fir Nordmann Fir  
Fraser Fir White Pine  
Balsam Fir Scotch Pine  
Douglas Fir Spruce



Priced and sold by the case pack

Item	Pack	Material	Price
2 Part Tag White	100	Weatherproof	18.00
3 Part Tag White	100	Weatherproof	19.00
Sold Tag Red	100	Weatherproof	19.00
Flock Tag Yellow	100	Weatherproof	19.00
Hold Tag Blue	100	Weatherproof	19.00
2 Part Tag Color	100	Poly with elastic tie	20.00
Flame Retardant tag	100	Cardstock	16.50
Blank tag	100	Cardstock	13.00
Tree Shaped generic	100	Waterproof Poly	24.00
Tree Shaped Species	100	Waterproof Poly	24.00
Security Ties	1000	Plastic	30.00

## Security Ties

Attach your tags securely to your trees, eliminating potential for tag swapping on your lot. Ties are 4" long, 1,000 pk.





# Lot Signs & Lighting



24"w x 18"h

Wire "H" frames are 1/8" rod with 1/8" inserts, 30" tall (sold separately)

## "H" Post Species Signs

Label your rows of trees with these high quality signs. 24" x 18" signs with bold print on corrugated plastic, fit on wire "H" frames (wire inside corrugation).

NOBLE FIR  
DOUGLAS FIR  
FRASER FIR  
NORDMAN FIR  
GRAND FIR  
BALSAM FIR

**MADE  
IN THE  
USA**



24"w x 18"h



Wire "H" frames are 1/8" rod with 1/8" inserts, 30" tall (sold separately)

- \* Printed both Sides
- \* Arrows both directions (flip for opposite direction)
- \* Fits Wire "H" Frame

## Directional Signs

Large 22" x 14" signs help direct traffic in an orderly fashion in and out of your lot. Signs are printed in high gloss print on both sides of the corrugated core plastic, with universal arrows (flip sign over to point other direction).



22"w x 14"h

Item	Code	Price
"H" Post Species Signs, 24"x18" (specify type)	Post Sign (species)	18.00
General Lot Signs, 14"x22" (specify Enter, Exit, Pkg, Open)	Post Sign (type)	19.00
Wire "H" Frames, 30" tall, sold individually	H Frame	5.00

**CLOSEOUT**



## 100 Foot Light Strings with 10 bulb cages

Designed for use on jobsites and locations where temporary lighting is needed for work areas during evening hours.

- 10 weather protected bulb sockets at 10ft intervals
- UL approved, 110v, 15a
- Yellow jacketed 12 gauge 3-wire strands
- Molded vinyl coated metal lamp protectors
- Linkable to 200ft, (wattage drop 8% with 100w bulbs)
- Meets OSHA requirements for outdoor use.
- Bulbs not included **Code: LSREG, \$192.00**



# Lot Supplies

**MADE  
IN THE  
USA**



Shakee with  
tree holder  
(sold separately)

## “Li'l Shakee” Tree Shaker

Make your trees “dance” for your customers as you help eliminate needle drop, one of the most common complaints about real trees. This electric 3/4 h.p. motor is field proven and comes with a 2 year warranty, along with standard foot switch and an optional tree holder. Shipping weight: 115 lbs.  
Items: SHAKEE, **\$1,895.00** SHAKEE-HOLDER, **\$125.00**

## Hand Tally Counter

The answer to your inventory woes! Count and inventory your trees or virtually anything else as they go by simply and easily with this durable hand-held counter. Sturdy steel case with chrome cover, features a four figure display, push button actuator for counting, reset knob, and finger ring for ease of use. Boxed individually. Item Code: TALLY, **\$14.99 ea.**



# Grower Supplies



## Tree Colorant

**MADE  
IN THE  
USA**

Ultraviolet rays cause a yellowing process in some species of pines. This spells disaster for Christmas tree growers, since consumers seek a lush green tree. Years of research have gone into formulating O'Leary's Deluxe II Organic Tree Coating to enable you to take your trees to market with resilient deep green color. Deluxe II tree coating recolors the tree and blocks ultraviolet rays that cause yellowing. The color is harmless to trees and safe for the user. Once it is applied, it presents no hazards to children or pets and will not slow future growth. Soap and water cleanup. Dilute in water at up to a 1:30 ratio. One gallon of colorant, after dilution, will treat up to about 60 trees, depending on application rate. Comes in a case of two 2.5 gallon jugs:

**\$150.00 (2 pack)** Item Code: Tree Colorant 2.5 gallon

## Load Divider

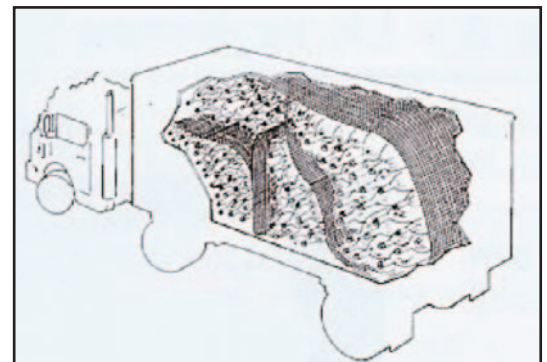
Eliminate receiving confusion for your drivers and customers by separating shipments. Versatile and useful for many applications in heavier duty 7.5 lb rolls, 1" mesh, recyclable at level II. Load Divider netting is 12ft x 375ft per case, Heavy duty red rolls, HDPE (soft plastic) knit.

Lays flat for ease of use.

**\$85.00ea**



Load Divider ships in easy to  
handle rolls at 375 ft each.





# Misc. Lot Supplies

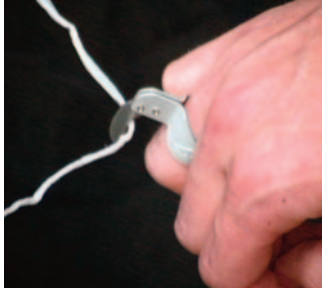


**Aprons:** An attractive yet functional apron for working on tree lots. Made from a high density, durable fabric that feels like cotton but is guaranteed to last twice as long. These aprons are fully adjustable, one size fits all, with three front pockets for supplies. Colorfast red with "Merry Christmas" embroidered on the chest, stain resistant, no ironing, no shrinking, sold individually. **\$24.00 ea**

**Kids Activity Sheets:** Inspire, educate and entertain children at tree lots with this creative assortment of activity sheets. Instill the value and environmental friendliness of real Christmas trees and farms. Coloring pages, mazes, connect-the-dots and other activities included. 500 double sided sheets. Crayon packets sold separately. Item: **Activity Sheets**, 500ea **\$ 80.00.**

**Ring Knives:** Makes cutting baled trees fast and easy. Cuts multiple types of twine or netting. Ring Size 12, 1 dozen knives per pack.

Item Code: Ring Knife, **\$49.00 / doz.**



**Tying Wire:** tie branches up to keep trees looking great, attach decor to wreaths or use for a multitude of other purposes on your tree lot. Choose from 3 varieties in bright or green:

-1.4 lb. (+/- 110') of 22 guage, bright wire  
Item Code: WIRE22B, **\$2.95 ea.**

-1.4 lb. (+/- 110') of 26 guage bright wire  
Item Code: WIRE26B, **\$3.62 ea.**

-1/4lb. (+/- 110') of green 24 guage  
Item Code: WIRE24G, **\$3.97 ea.**

**Snappy Trunk Tie Band:** Why fumble with twine? Strap the car's trunk lid down for the trip home quickly and easily with this simple elastic band. 50/cs.

Item Code: SNAPPY, **\$38.00/pack.**



## Poly Twine:

Weather resistant and soft, two kinds to choose from:

Plastic wrapped or boxed, center pull.

**Regular:** 7,500' per roll, 75 lb. tensile strength, wrapped, 8/cs or

**Heavy Duty:** 5,500' per roll, 210 lb. tensile strength, 4pk boxed

Item Codes: **TWINE-REG, \$26.00**

**TWINE-HD, \$46.00**

Regular  
twine  
plastic  
wrapped  
ball



**TWINE-REG**



**TWINE-HD**

Heavy  
Duty  
Twine,  
individually  
boxed



## Quick Tree Zip Tie LABOR SAVER!

Reduce time tying trees on cars with a quick tie down system. More secure than twine. Each tie down is 16 ft. long. Simply wrap around tree, slip the end through the locking mechanism and pull tight. Works with roof racks or loop through windows or doors.

**TREE TIES, 16FT \$55.00 / 100PK**



**NEW!**



**Crayon Packets:** 2 pack wrapped, double sided, 4 colors, individually wrapped sold in 50 ct **\$15**







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Gunnison, CO

**TIRED OF HIDDEN SHIPPING FEES?**

**FREE  
SHIPPING**



see page 5  
for details



**WE DELIVER SO YOU DONT  
HAVE TO FIGHT TRAFFIC.  
YOUR TIME IS WORTH IT!**